

5th HVM New Materials Conference Summit 2019 Cambridge, UK 6-7 November 2019 <u>www.cir-strategy.com/events</u>

The flexible nature of supply chains:

Lessons in Agility & the importance of Supply Chain Risk Management for Electric Vehicle Supply Chains.

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Professor of Supply Chain Strategy



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Who am I?

Cranfield

School of

- "Accidentally fell" into academia.
 - Engineer (CEng, Eur Ing, FIET)
 - Logistician & Supply Chain Professional (FCILT)
 - Procurement Professional (FCIPS)
 - U.K. National Teaching Fellow 2019 (NTF, PFHEA)
- Professor & Chair of Supply Chain Strategy
 - Cranfield Postgraduate Technology AND Management.
 - First Professor of Supply Chain Risk Management
 - My goal is "Knowledge into Action".
- Immediate Past Chairman of the Chartered Institute of Logistics & Transport U.K.
 - Movement of Goods and People and their associated supply chains.
- Work across all sectors and industries.



ECOMMERCE&SHIPPING



💟 @SupplyChainProf

in https://www.linkedin.com/in/richardwilding/

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Where do Cranfield work?

Global delivery capability

- More than 80 programmes each year delivered overseas
- 50% of programme income generated outside of the UK
- 80% of programmes have participants from more than one country

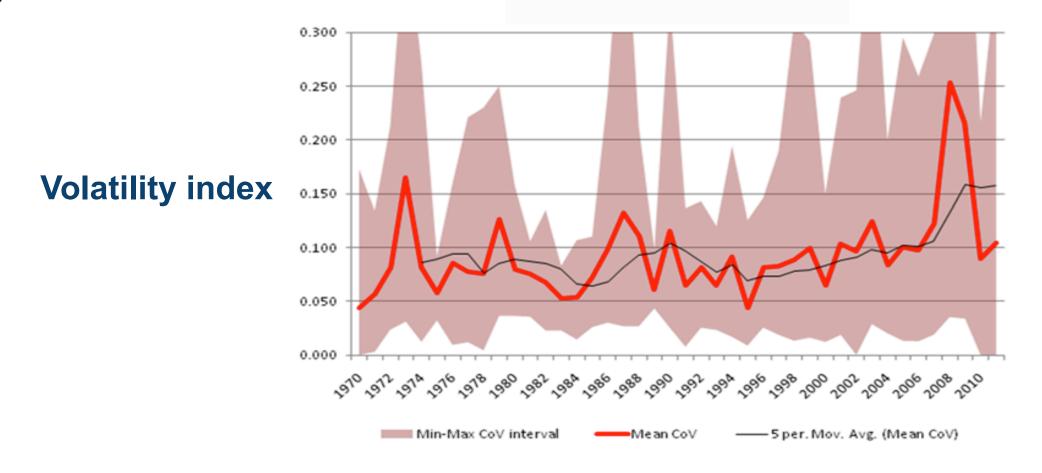
Ranked No.1 outside U.S. for influence & innovation in Logistics, Transport & the Supply Chain.

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- The VOCA world and the need for flexible Supply Chains.
- The Temple of Supply Chain Resilience.
 - The Foundation of Effective Supply Chain Strategy.
- Understanding the Risk Profile of the Electric Vehicle Supply Chain.
 - Consider the whole EV.
 - Consider the Lithium-ion Battery.

Surviving a VUCA World – Volatility, Uncertainty, Complexity Ambiguity



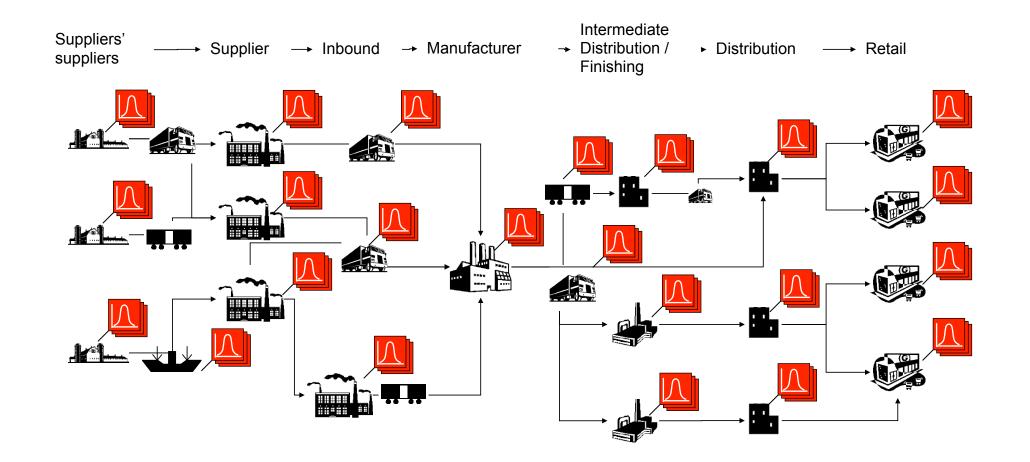
* List of constituents: EUR/GBP (WMR&DS) exchange rate; USD/GBP (WMR&DS) exchange rate; Crude Oil-Brent FOB US/BBL; Gold Bullion LBM US/Troy Ounce; LME-Copper, Grade A 3 Month £/MT; UK Clearing Banks Base Rate- middle rate; VIX from 1986; Baltic Dry Index from 1985

Source: Datastream; EIA (for crude oil data), Chicago Board Options Exchange (for VIX data)

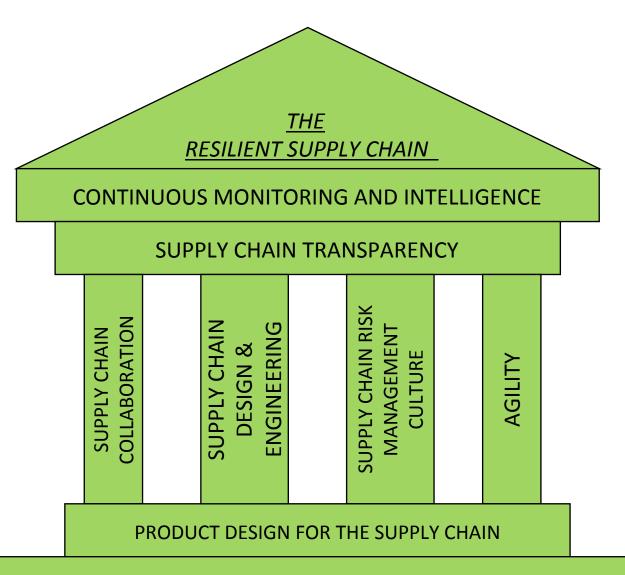
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Global Supply Chains are networks or webs that accumulate risk



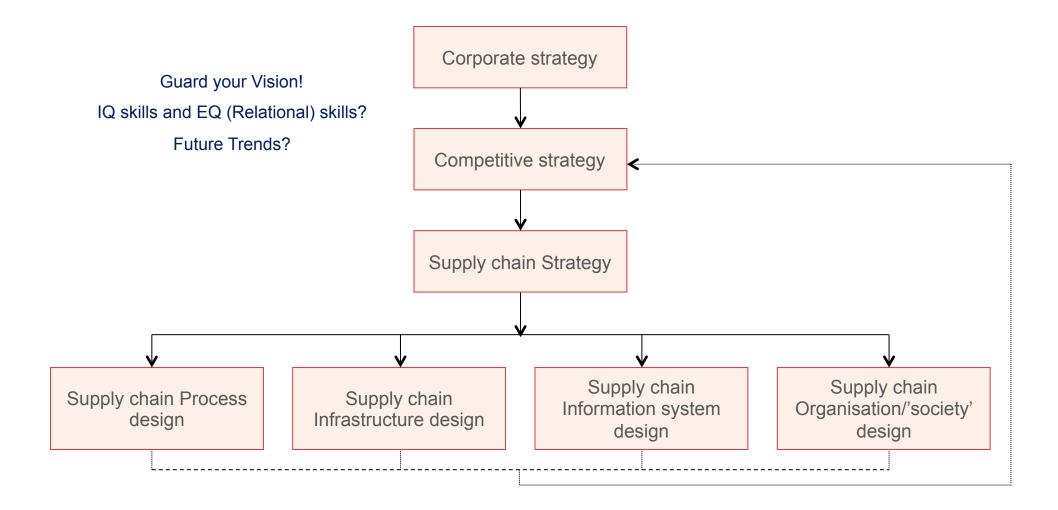
Building the Resilient Supply Chain to ensure flexibility.



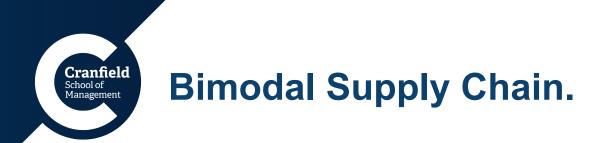
THE FOUNDATION OF EFFECTIVE SUPPLY CHAIN STRATEGY

Cranfield School of Management

Cranifield The Foundation of Effective Supply Chain Strategy



School of Management



- Mode 1: Focus on Predictability. (Lean)
 - Efficiency and cost reduction, managing predictable swings and inventory fluctuations, and focusing on risk mitigation and prevention.

- Mode 2: Focus on Exploration. (Agile)
 - Speed; it's dynamic and iterative, strategies for solving the unexpected or adapting to new technologies.

"Organisations need to learn to manage both modes simultaneously".

Adapted from Gartner 2016



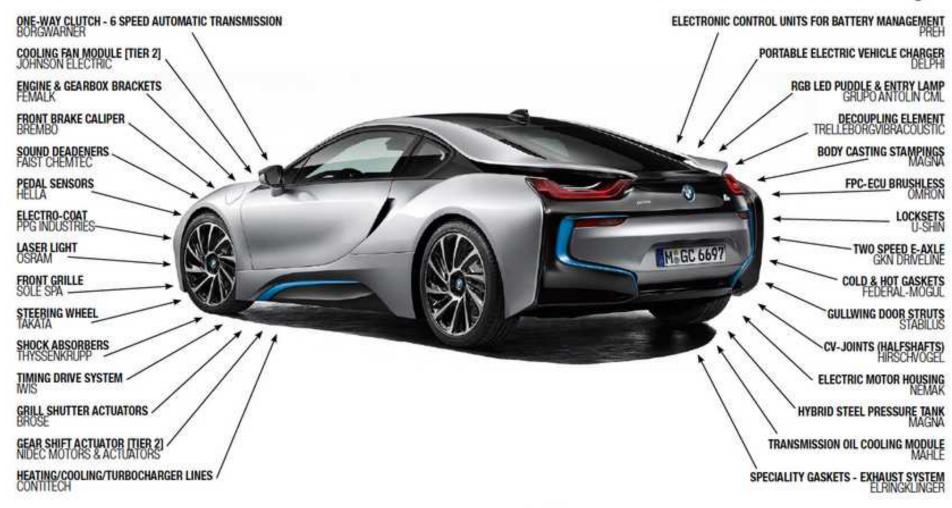
The EV supply chain circles the World.



A Global Supply Chain with Multiple Suppliers.

Suppliers to the new BMW i8

Automotive News Europe



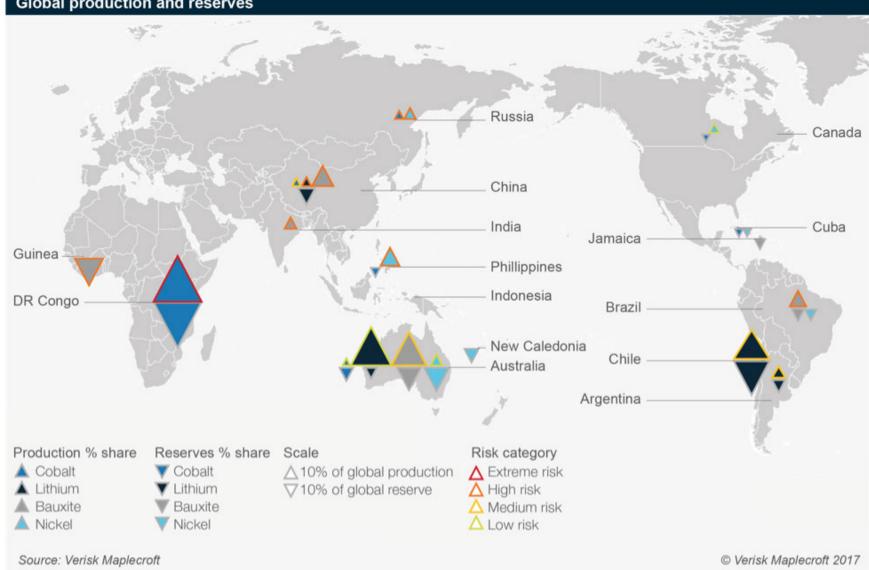
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Global Productions & Reserves of materials for EV Batteries.

Global production and reserves

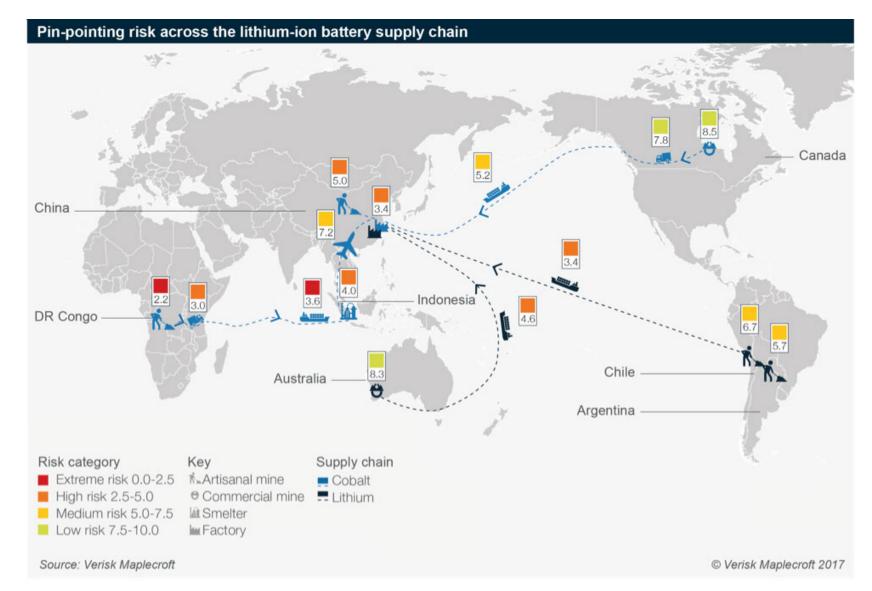
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Source: Verisk Maplecroft - https://www.maplecroft.com/ 12

Risk across the lithium-ion battery supply chain.



13 Source: Verisk Maplecroft - https://www.maplecroft.com/

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Cranfield Management Different Technology, Different Risk Profile. Li Battery Example.

- Cobalt and Conflict Minerals.
- Washington Post reported on the rampant child labor and human rights abuses enmeshed in the cobalt trade in the Democratic Republic of Congo, where 60% of the world's cobalt originates. As Amnesty International researcher Mark Dummett had told the newspaper, "We'd now like to see the downstream companies like Apple and Samsung disclose the names of their cobalt smelters" (Source: http://spendmatters.com/)
 - Apple Achieves 100% Cobalt Supply Chain Mapping in 2017.
- LCO Lithium Cobalt Oxide Battery High Risk
- LMO Lithium Manganese Oxide Medium Risk
- NCA Lithium Nickel Cobalt Aluminium Oxide Medium Risk.

Source: Verisk Maplecroft - https://www.maplecroft.com/

• Combine Risk Data on the Raw Materials + Risk Analytics along the chain = Supply Chain Risk Intelligence.

The risk profile of your Electric Vehicle. Don't just consider the battery.

Identifying risk in your electric vehicle

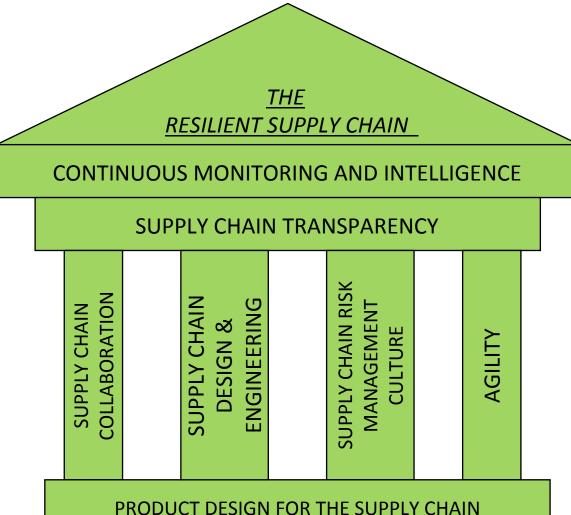
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¹⁵ Source: Verisk Maplecroft - https://www.maplecroft.com/

ESG Risk: Environment, Social, Governance.

In Conclusion – Understand the risk profile of your supply chain.



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