



# **Reducing Emissions Re-enables Growth; Electronics Provides the Key**

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# The ARM Vision

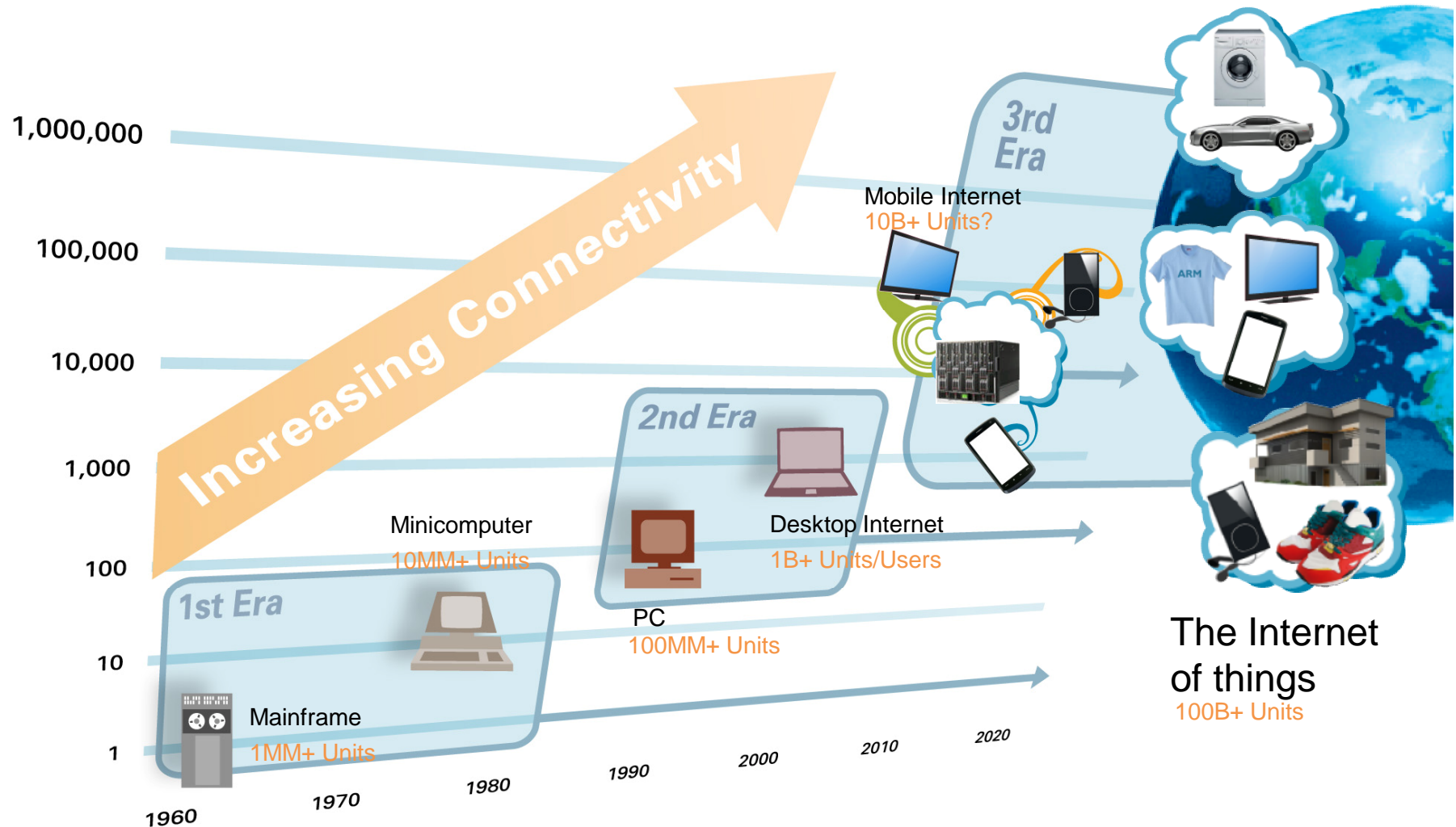


A world in which all electronic products and services are based on energy-efficient technology from ARM, making life better for everyone



[illegible]

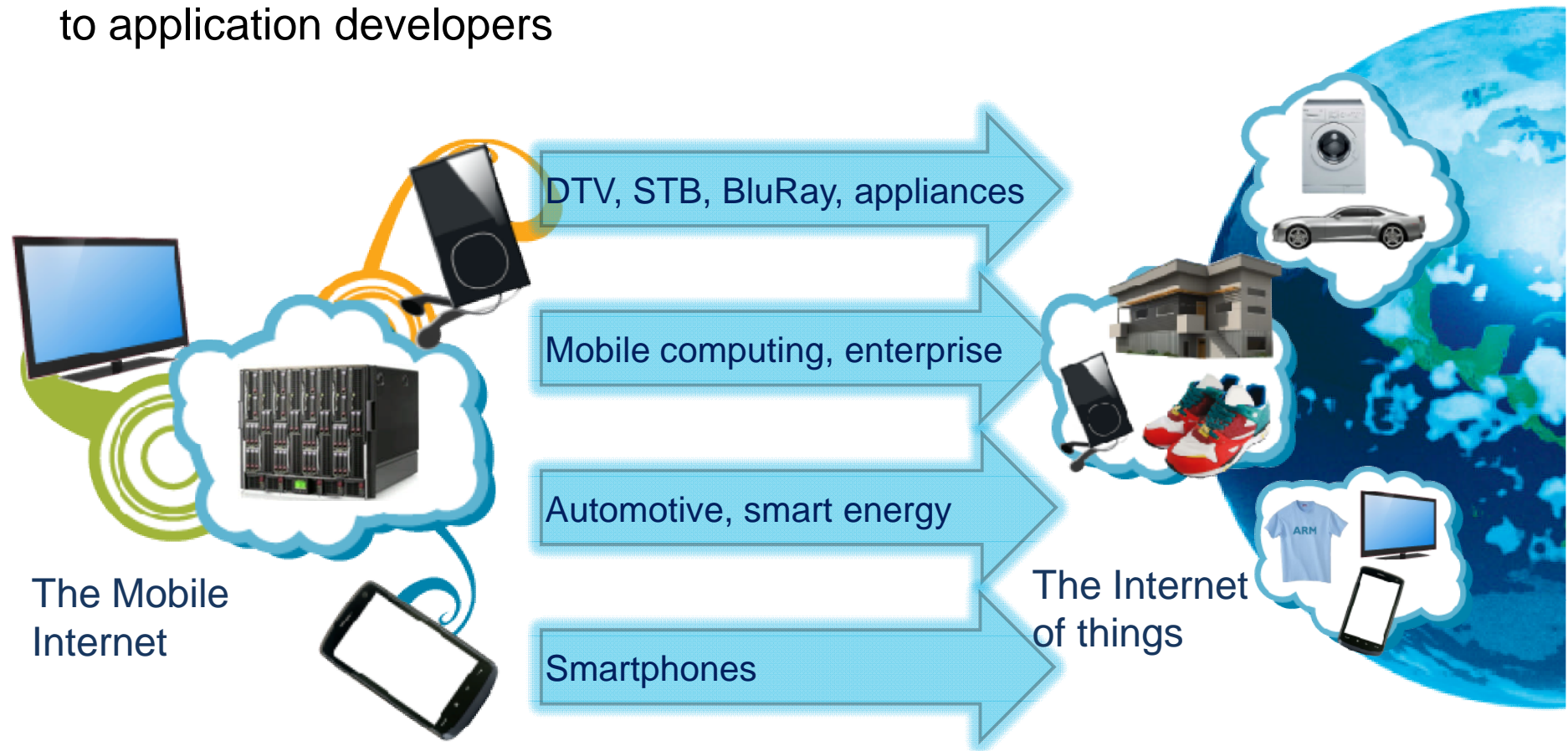
# Connectivity Driving The Future





# It's Not Just Connectivity

- Future driven by connectivity, software and open standards
- Re-use of hardware and software IP across markets
- ARM has the healthiest eco-system from hardware to application developers



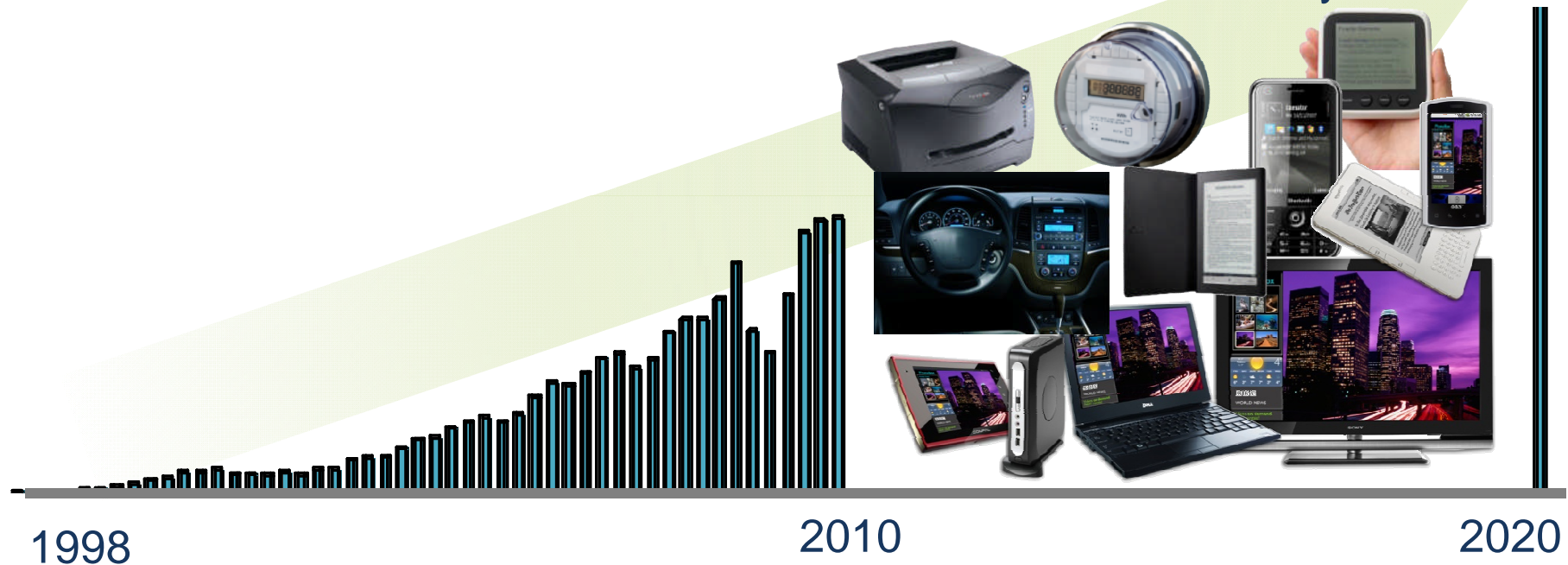
# Huge Opportunity Ahead

20+  
billion

cores accumulated  
to date

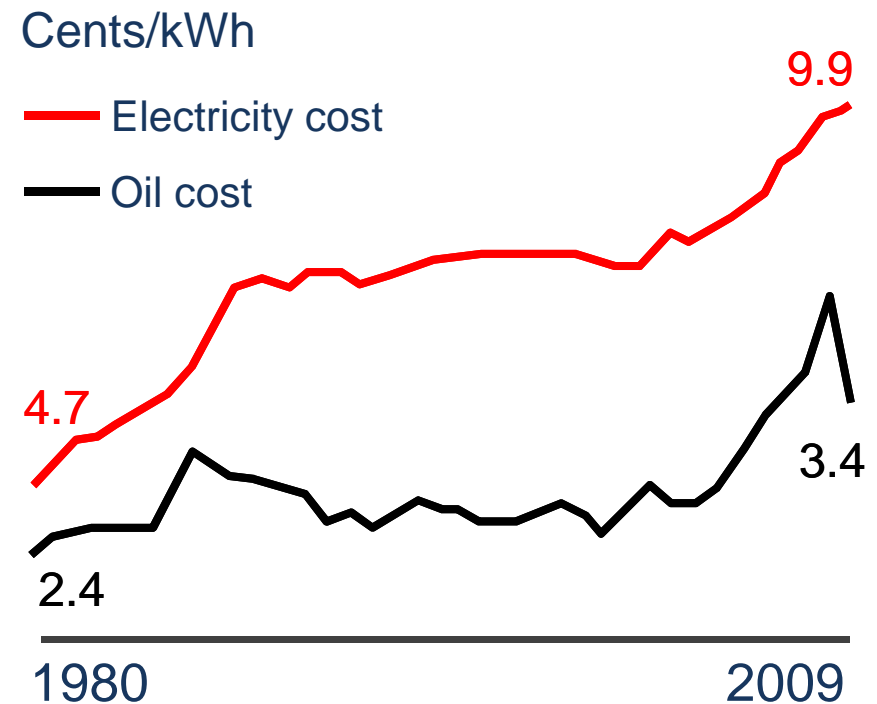
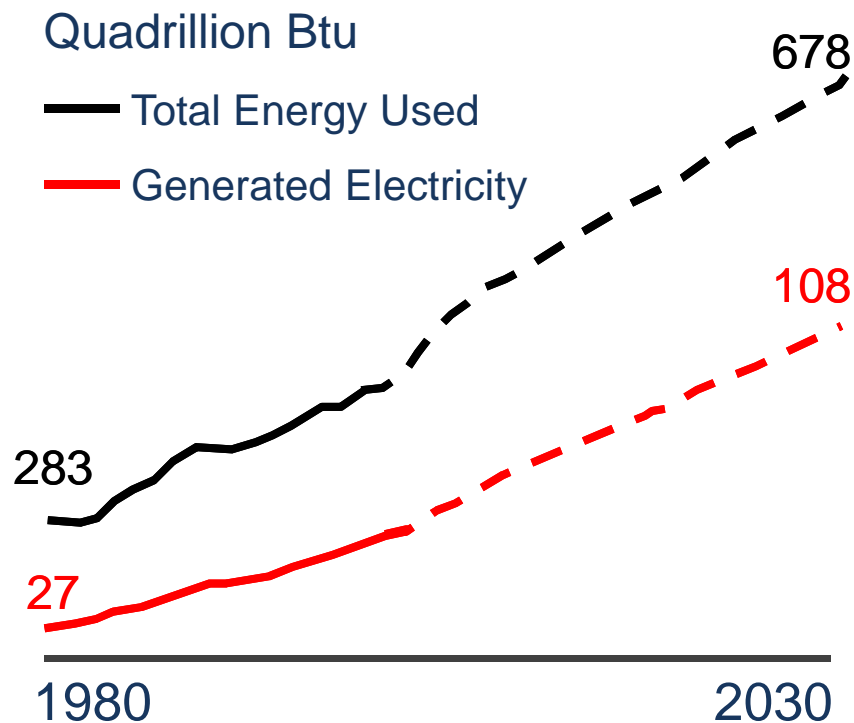
100+  
billion

cores accumulated  
after next 10 yrs



# Current “Big Thing”: Energy

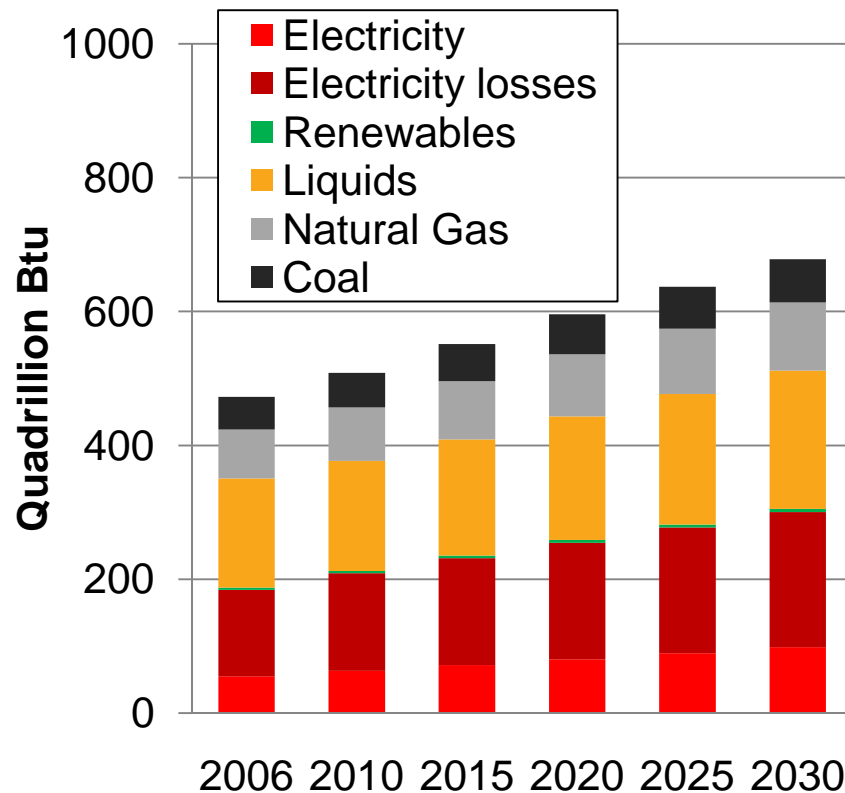
- Surging demand for new products and the continuing existence of inefficient products will drive energy use up
- Increased energy use is raising energy costs
- Energy efficiency will drive demand for new products



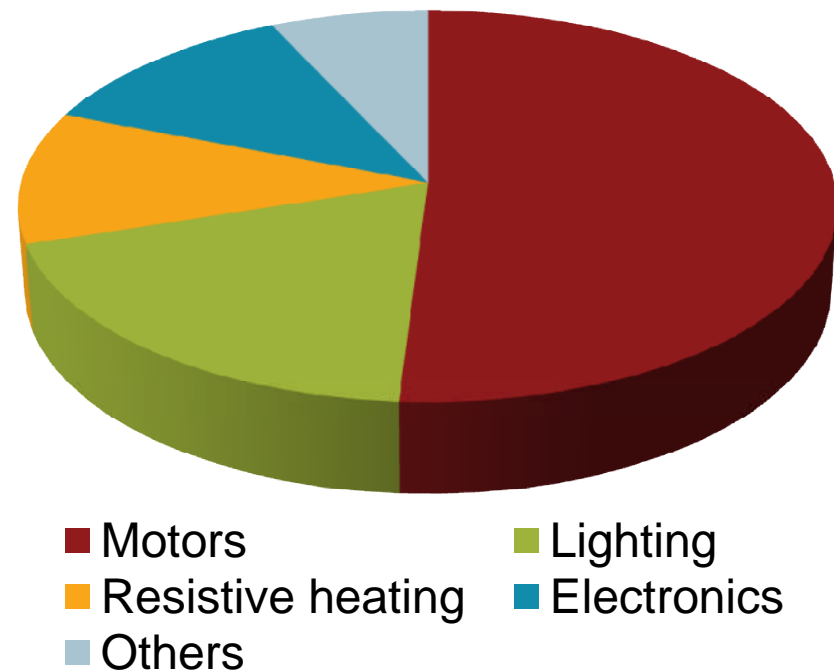
Source: US Energy Information Administration, June 2010

# Electricity is Very Inefficient

- 12.4% of fuel use to delivered electricity worldwide
- 28.7% of fuel wasted in electricity losses
- >50% of electricity used in motors



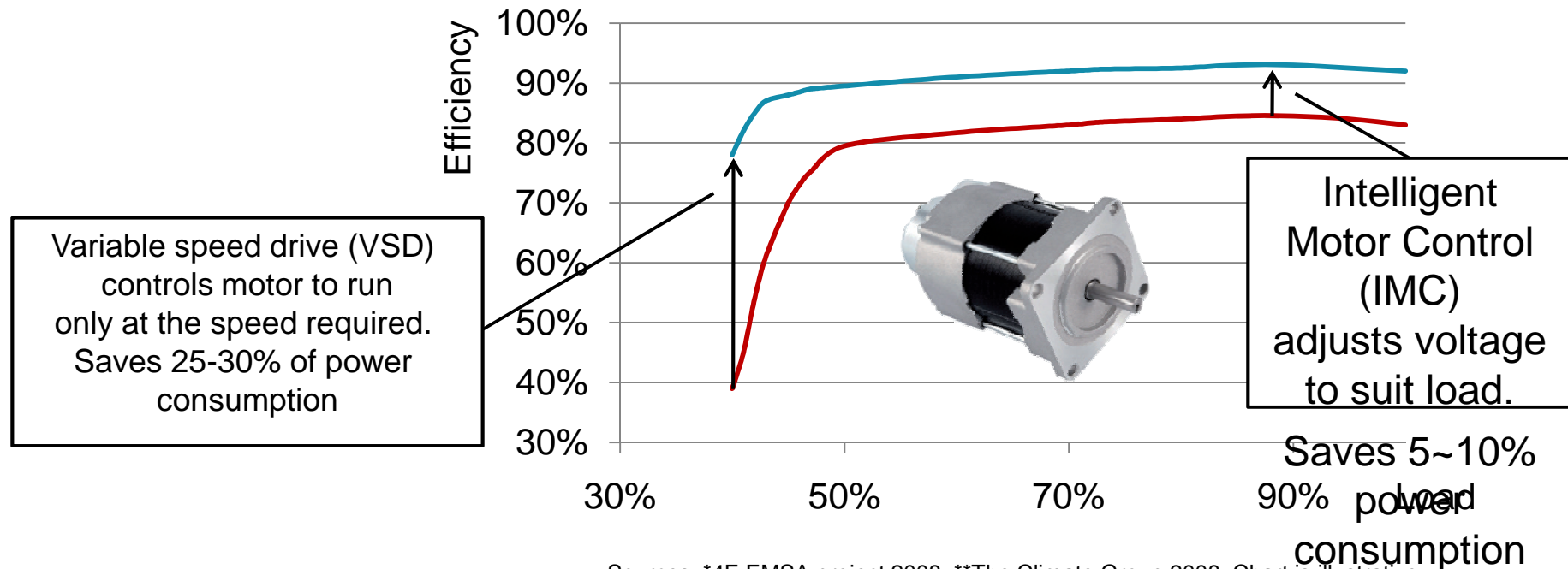
Source: Energy Information Administration (EIA), 2010 Projection 2009





# We Need to Start With Motors

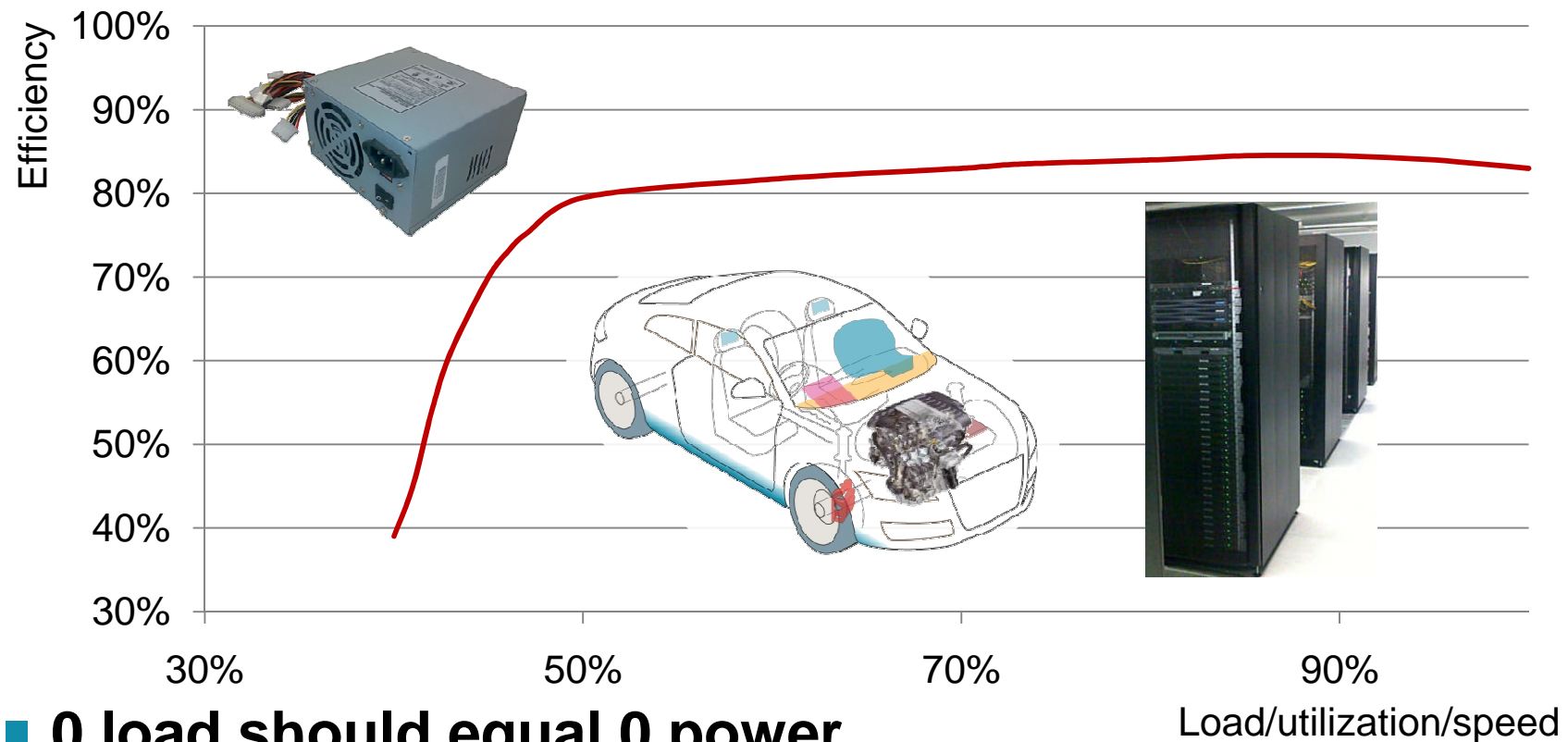
- >300 million 0.75kW-375kW motors in industry generate ~3.5GtCO<sub>2</sub> of emissions\*
- Motors in 2020 will cause 7% of global carbon emissions and 10% of China's emissions\*\*
- Smart control can cut power consumption 25-40%



Sources: \*4E EMSA project 2008, \*\*The Climate Group 2008, Chart is illustrative

# Similar Inefficiencies in Many Devices

- Servers, personal computers, power supplies, lights, appliances, cars,... show a similar curve of inefficiency



- **0 load should equal 0 power, smart devices can achieve this**

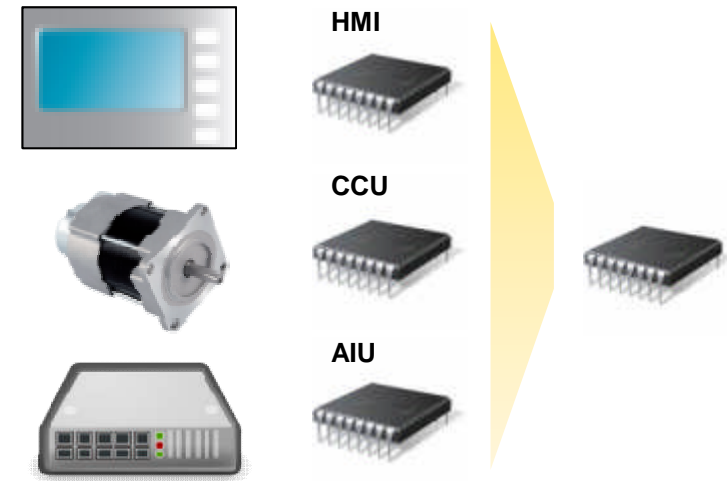
# Design and Manufacturing Trends

- Past appliance design – modular but inefficient

■ HMI	8-bit MCU	~ \$1.5
■ CCU	DSP	~ \$2.0
■ AIU	8-bit MCU	~ \$2.5

- This can be combined more efficiently into a single 32-bit MCU ~\$2.0

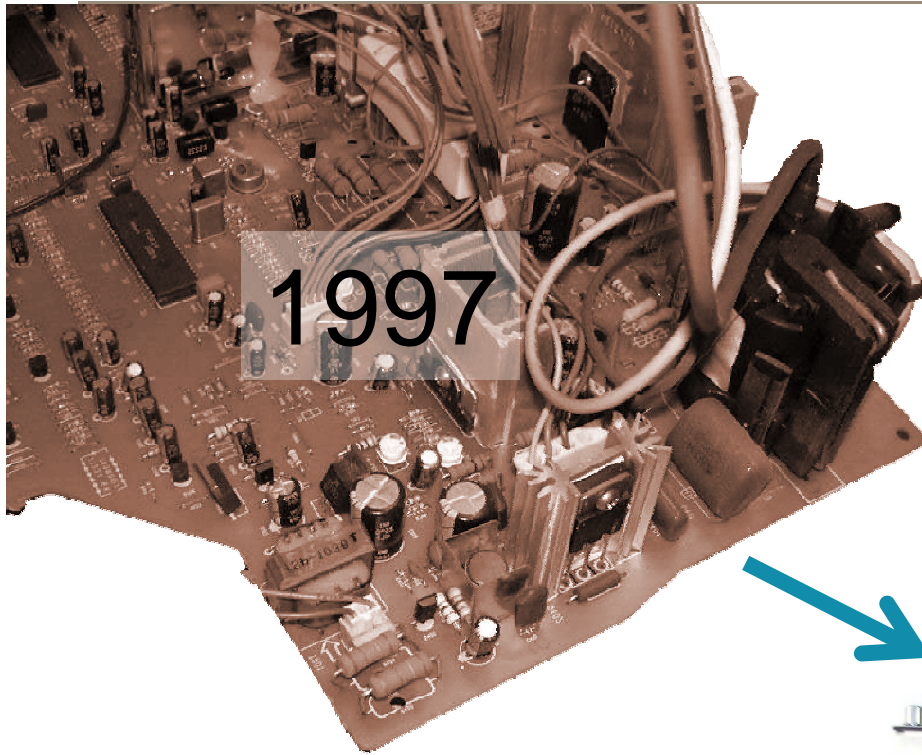
- **Reduction in components = cost saving**
- **Smarter design = energy efficiency**



Component	Current Part Number	Future Part Number	Est. Annual Savings (mm)
A	150	42	\$ 10.0
B	70	27	\$ 8.0
C	113	28	\$ 5.0
D	180	36	\$ 5.0
E	33	19	\$ 2.0
F	14	4	\$ 2.0

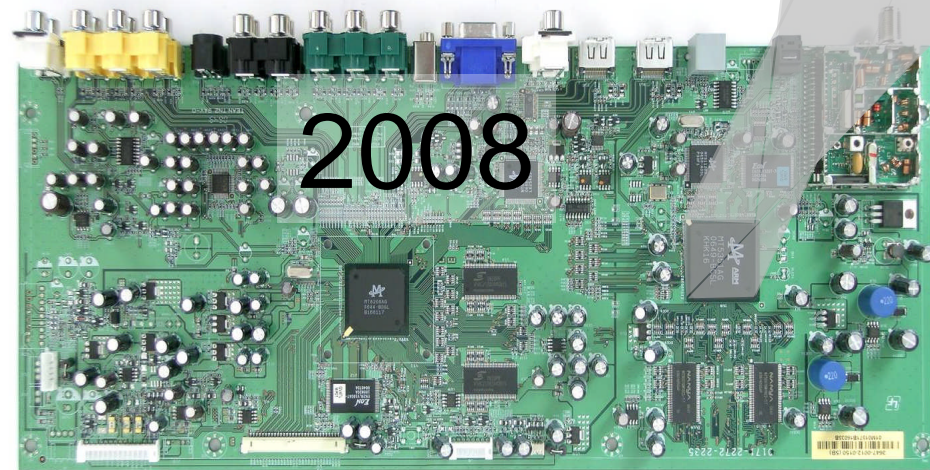
Example of Whirlpool's efforts to implement lean design and manufacturing to improve product costs

# The Shrinking TV



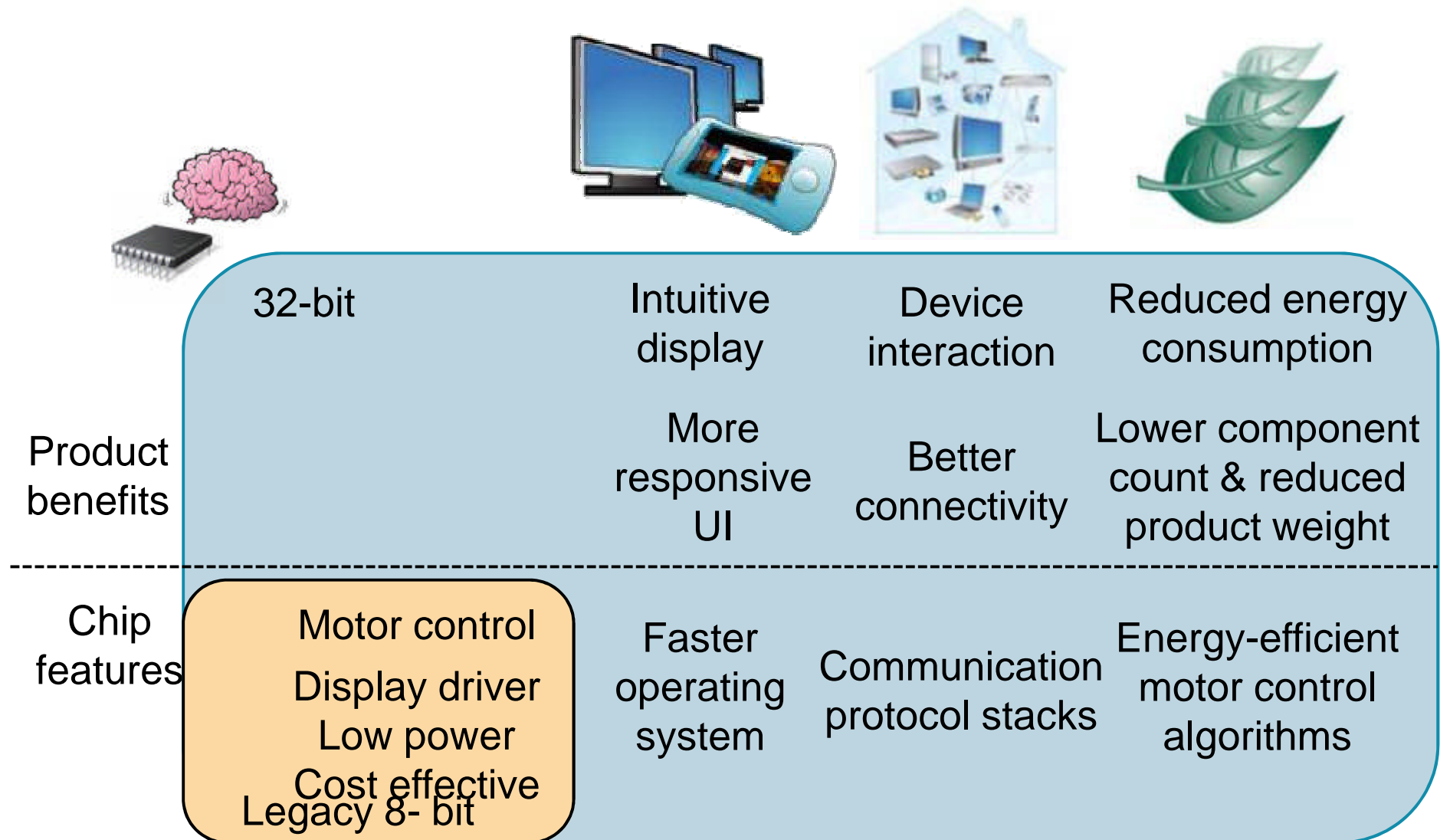
- Mother & daughter boards
- Discrete components
- Heat sinks
- Lots of wires
- Limited functionality

- Single-board
- Highly integrated chips and I/O
- Advanced functionality
- Cool

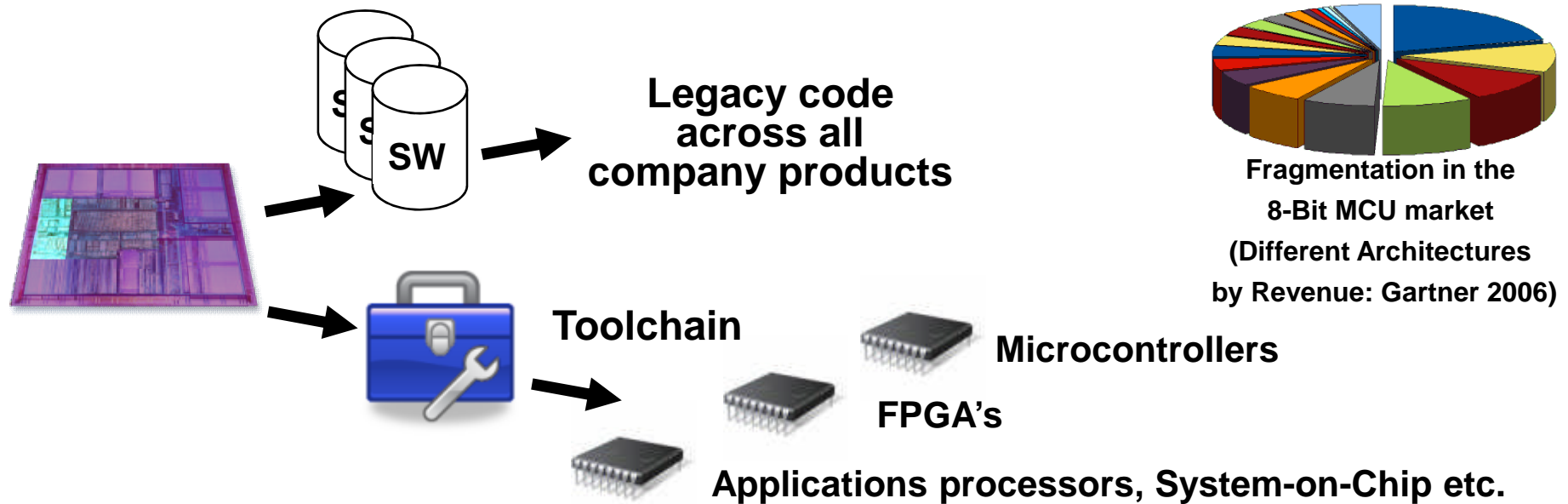




# Focus on Software in Embedded MCU

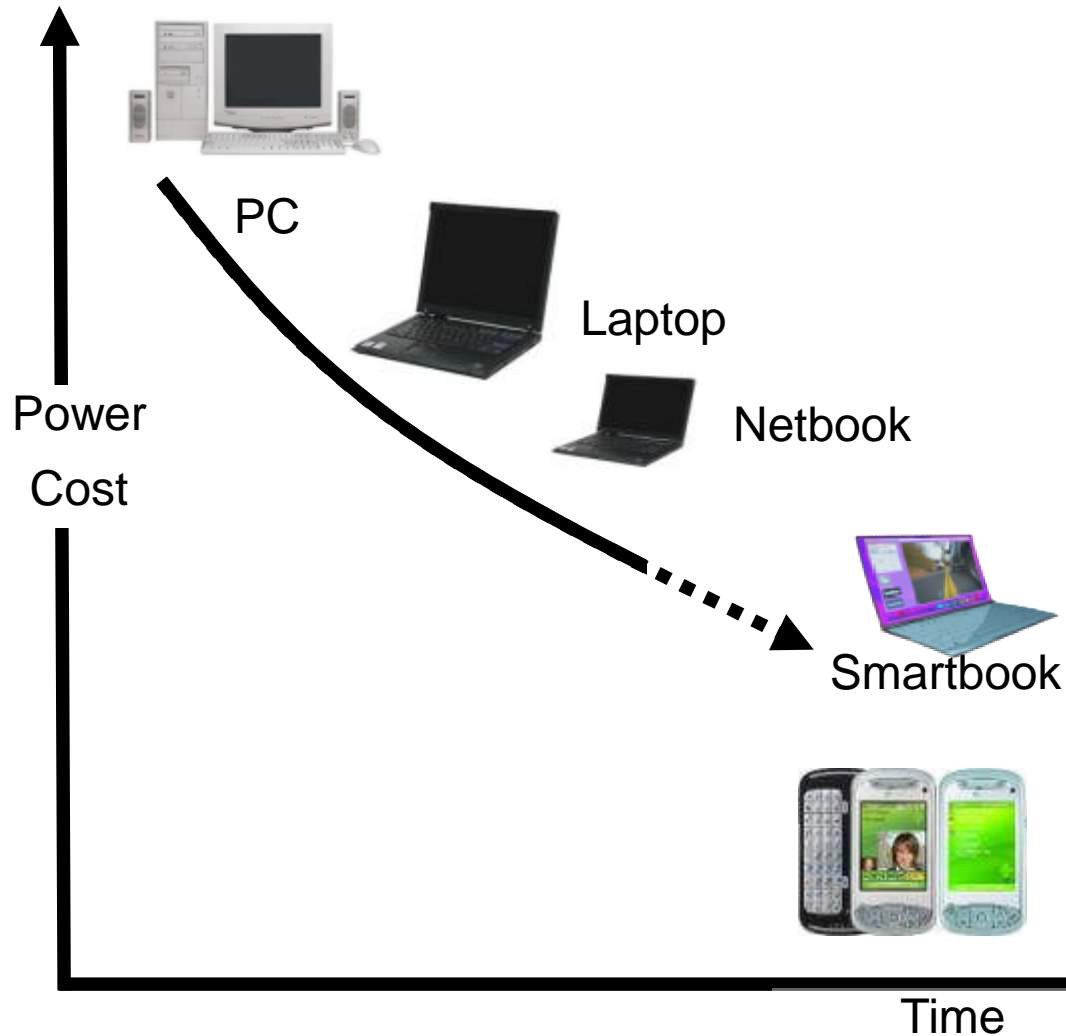


# Standard Platform Software Advantage



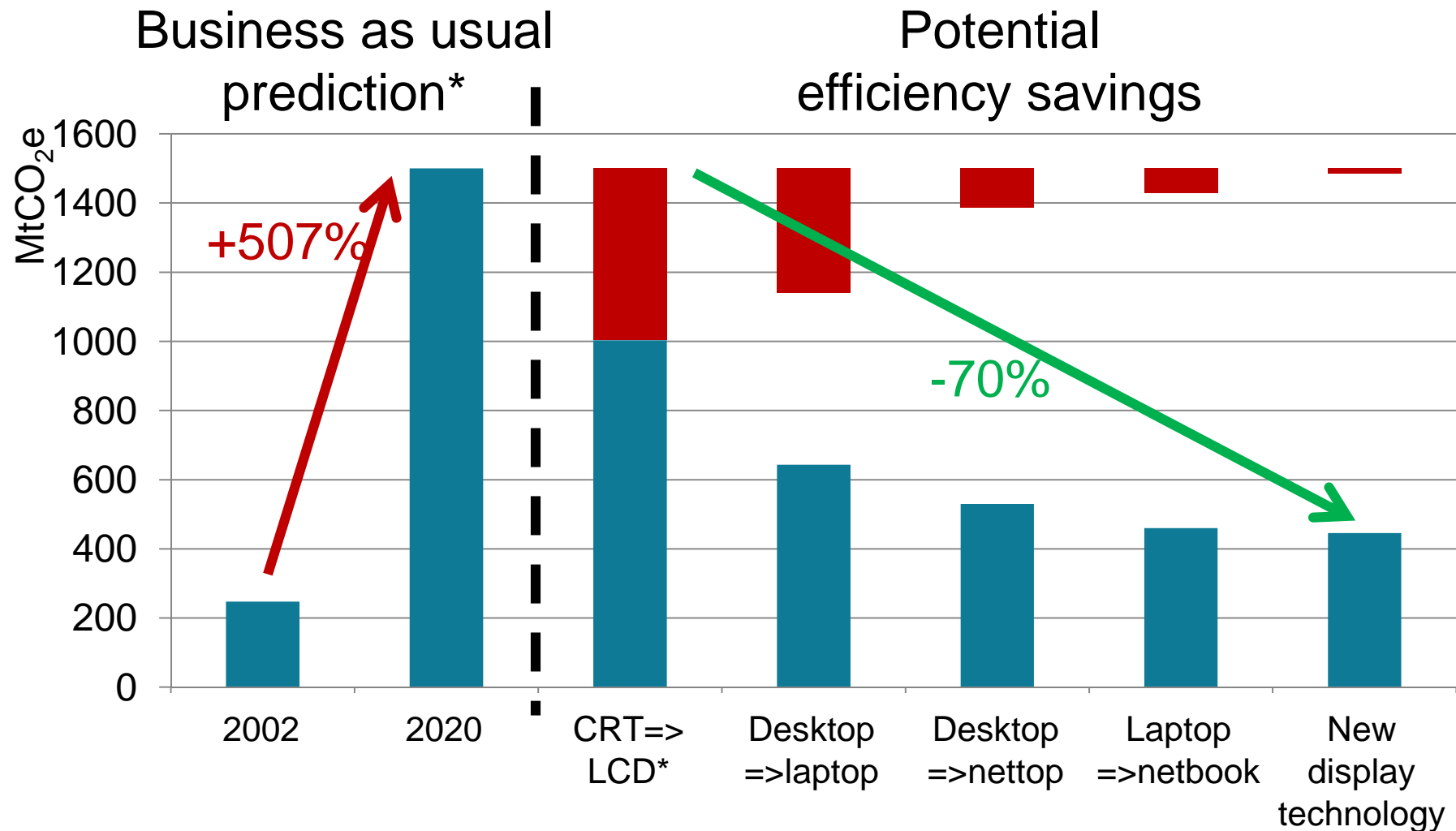
- ARM enables a single platform for embedded development
  - Protecting investment in software design
  - Removed 8/16/32-bit legacy
    - It as a 'Software Engine'
  - Enable reuse, not just from MCU to MCU but onto other digital solutions

# PCs – Problem or Solution?



- Worldwide PC growth continues
  - Consuming even more power
- PCs are very inefficient
  - Users don't want 100W heaters
- PC growth in lower power, lower cost laptops
- Trend towards “always on”
  - Enabled by even lower power
  - Closer to smartphones
- Ubiquitous computing
  - Trend towards Cloud Computing
  - Powered by Mobile Internet

# Cutting PC Emissions

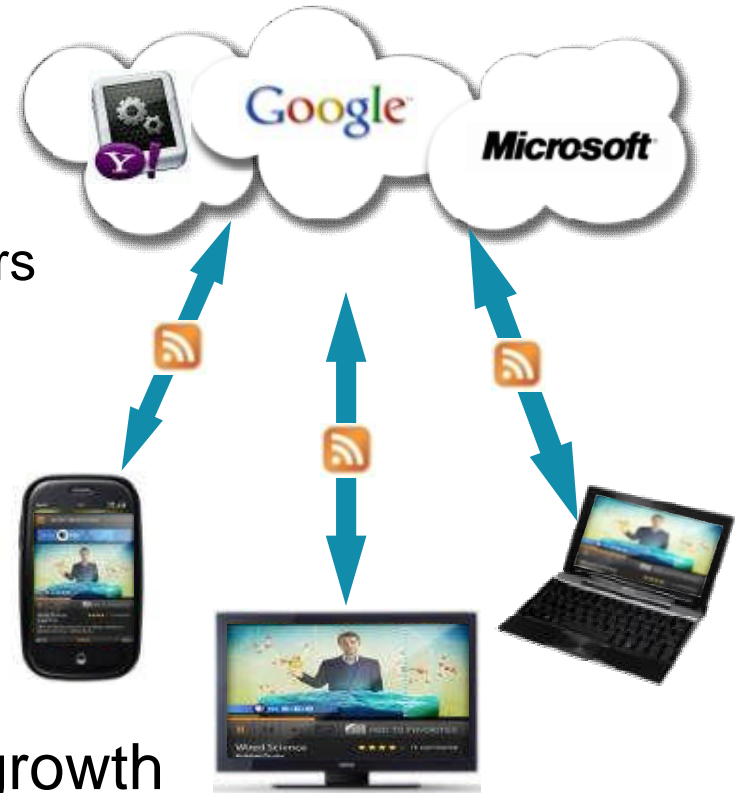


Sources: \*The Climate Group 2008, potential savings estimated by ARM

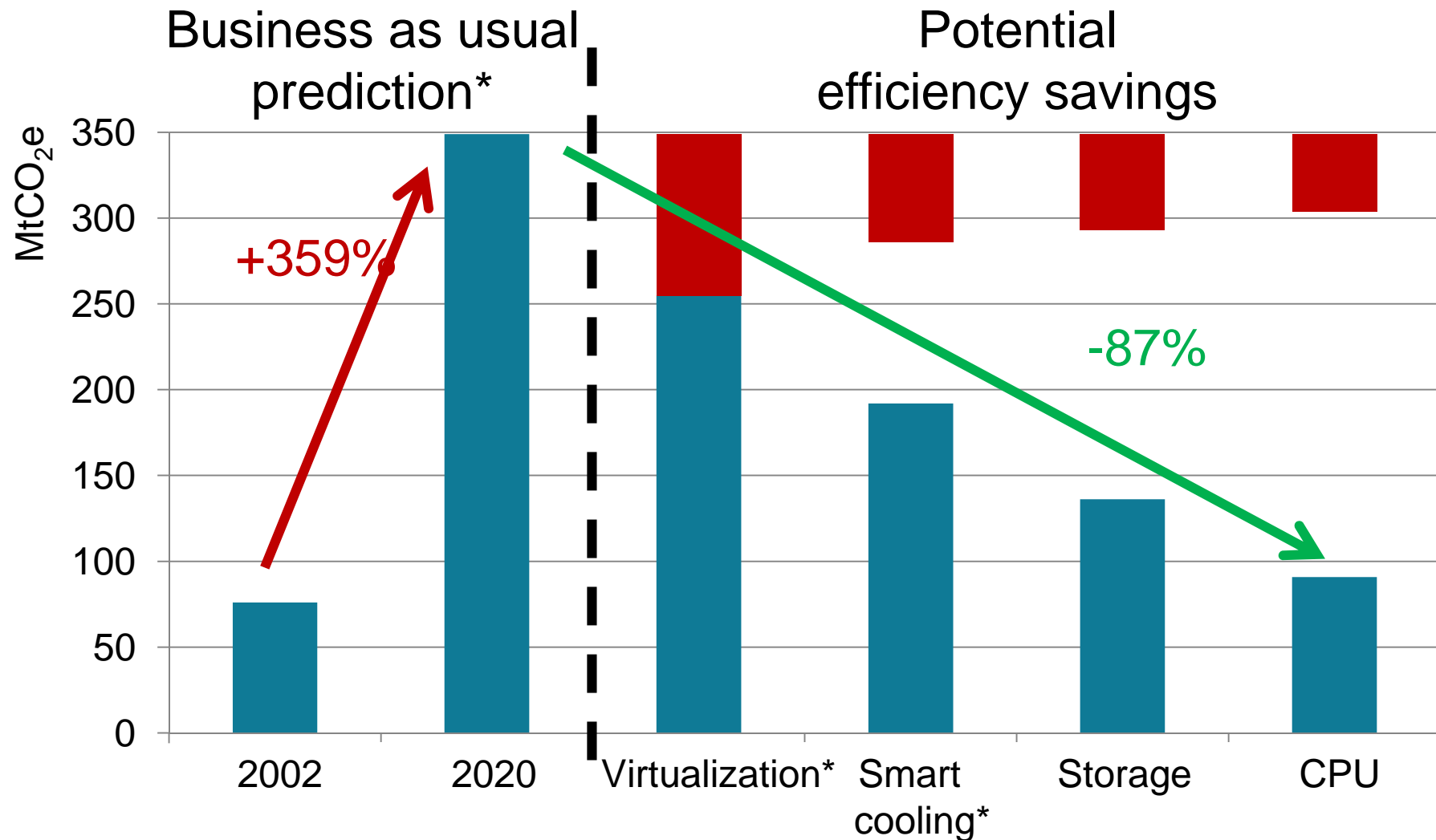


# Power in the Cloud

- Software services are driving transformation to Cloud Computing
  - Delivering a large pool of applications
  - Targeting all screen sizes and form factors
  - Stimulating competition and innovation
  - Enabled by lower power and lower cost consumer devices
- But what about the Infrastructure?
- Server farms are experiencing huge growth
- Communications power increasing dramatically
  - We have to drive this power down



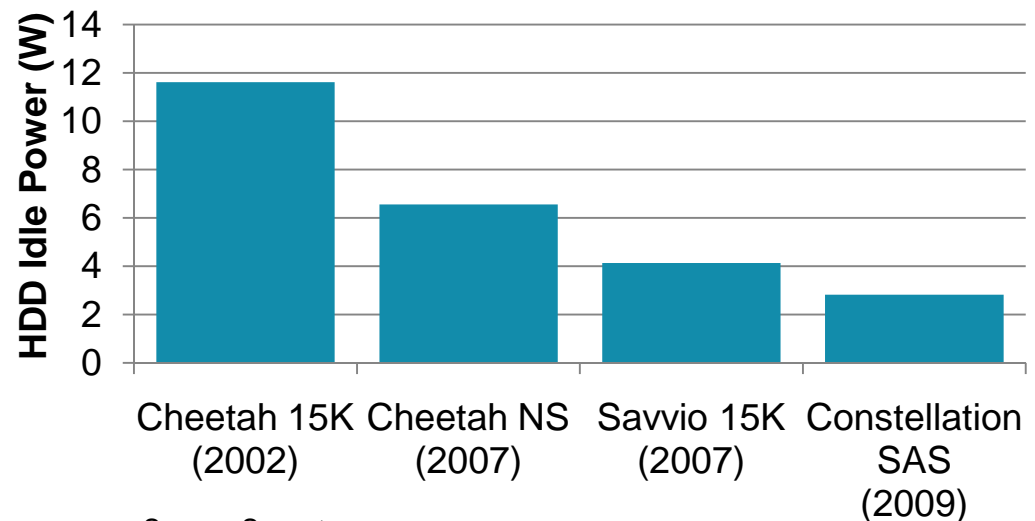
# Cutting Data Center Emissions



Sources: \*The Climate Group 2008, Storage and CPU potential savings estimated by ARM

# HDD Example Solution: Seagate

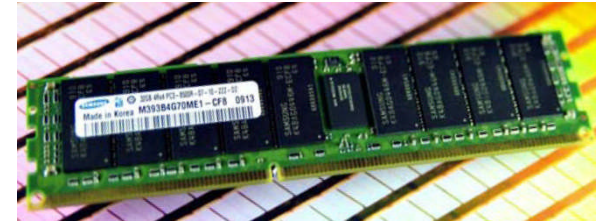
- “Storage currently accounts for 37-40% of overall data center energy usage...” StorageIO Group
- Data centers routinely have 10k hard drives, some have >100k
- Seagate small form factor SAS drives use 20-40% less power with improved performance
- Smaller drives = more drives in the same space
- “...by replacing 3.5" disk drives with 2.5" disk drives the world would be a greener place with a reduction of **7.5 million metric tons of CO<sub>2</sub> per year**”



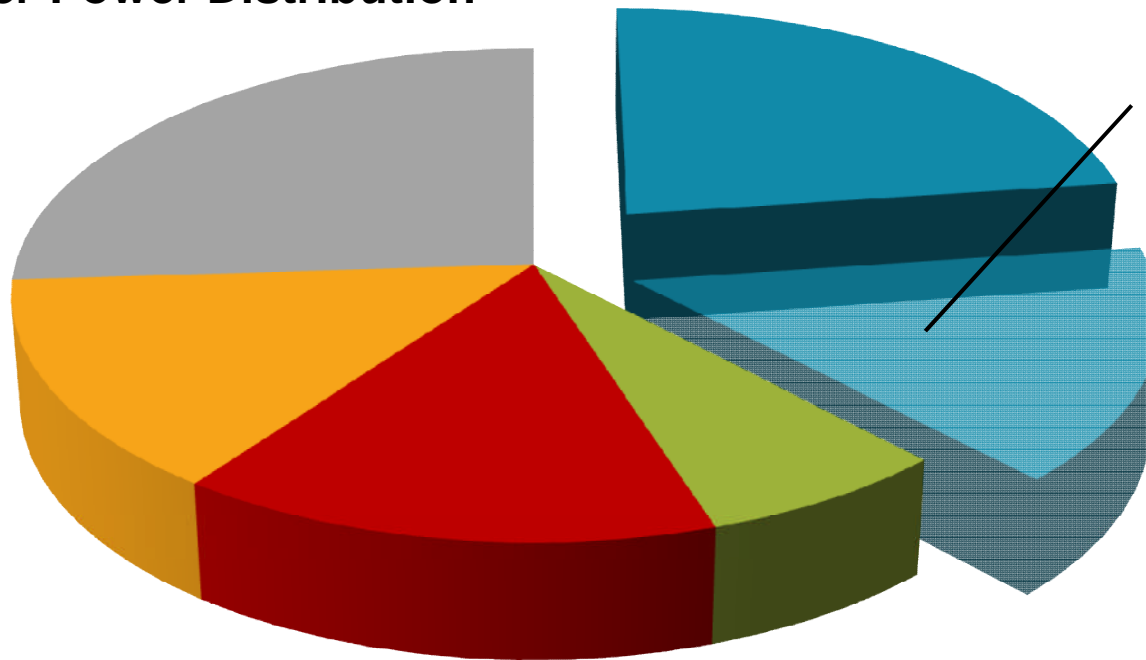
Source: Seagate

# Memory Solution: Samsung DDR3

- Memory ~38% of server power consumption
- DDR3 >40% power reduction



Server Power Distribution



**DDR3 Memory:  
40% saving  
reduces server  
power consumption  
by 15.2%**

Source: Samsung

■ Memory ■ Memory potential saving ■ HDD ■ Power Supply ■ Other ■ CPU

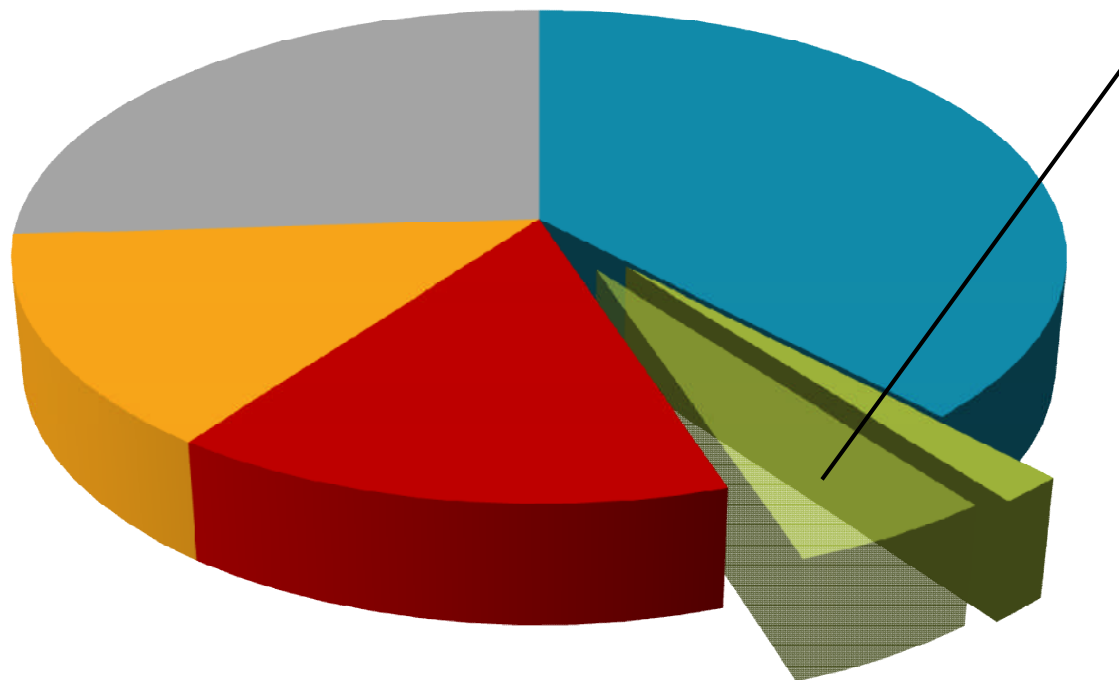


# Memory Solution: Samsung SSD

- Memory ~7% of server power consumption
- SSD >75% power reduction



Server Power Distribution

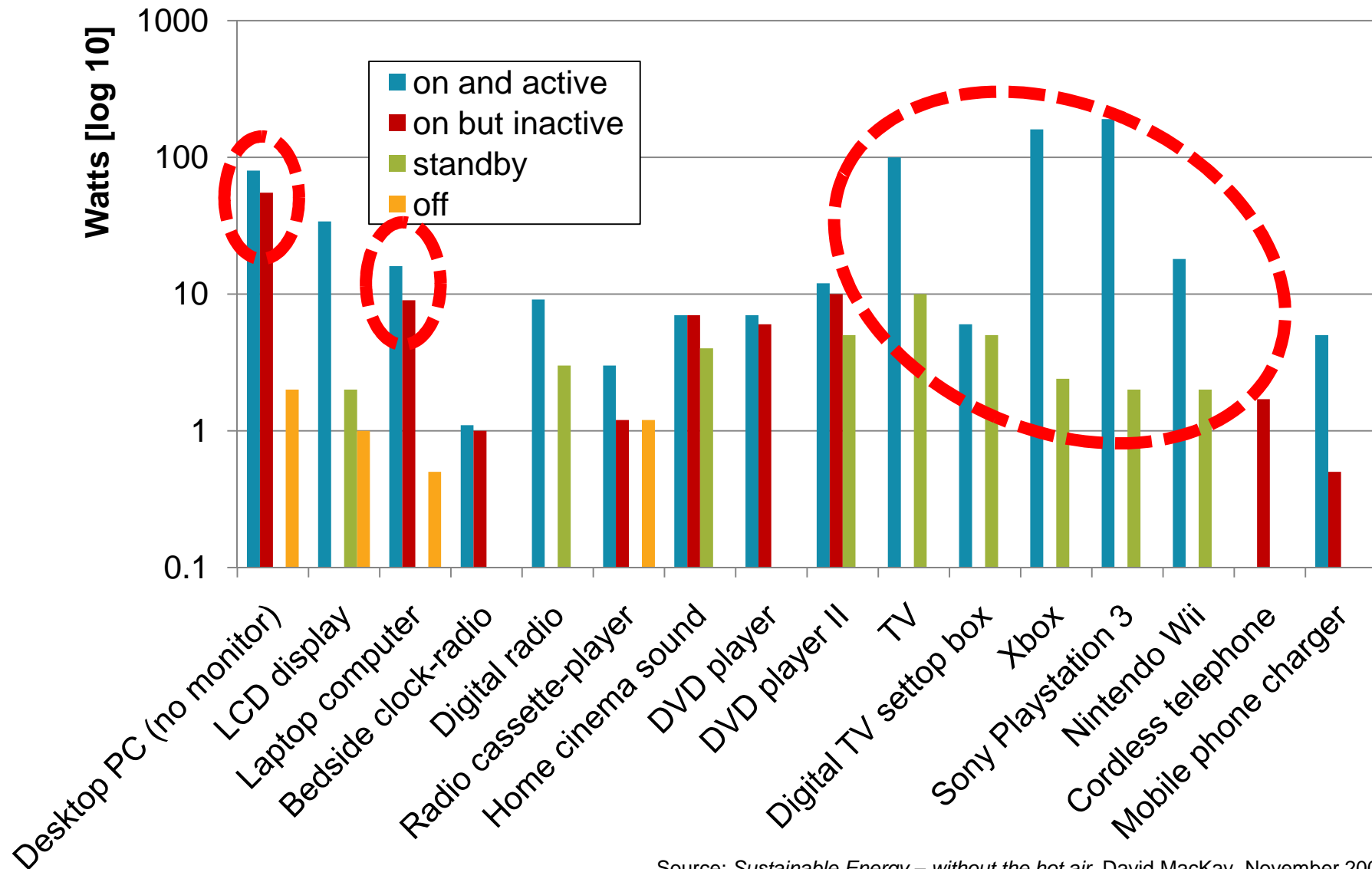


**SSD replaces HDD:  
75% saving  
reduces server  
power consumption  
by 5.25%**

Source: Samsung

■ Memory ■ HDD ■ HDD potential saving ■ Power Supply ■ Other ■ CPU

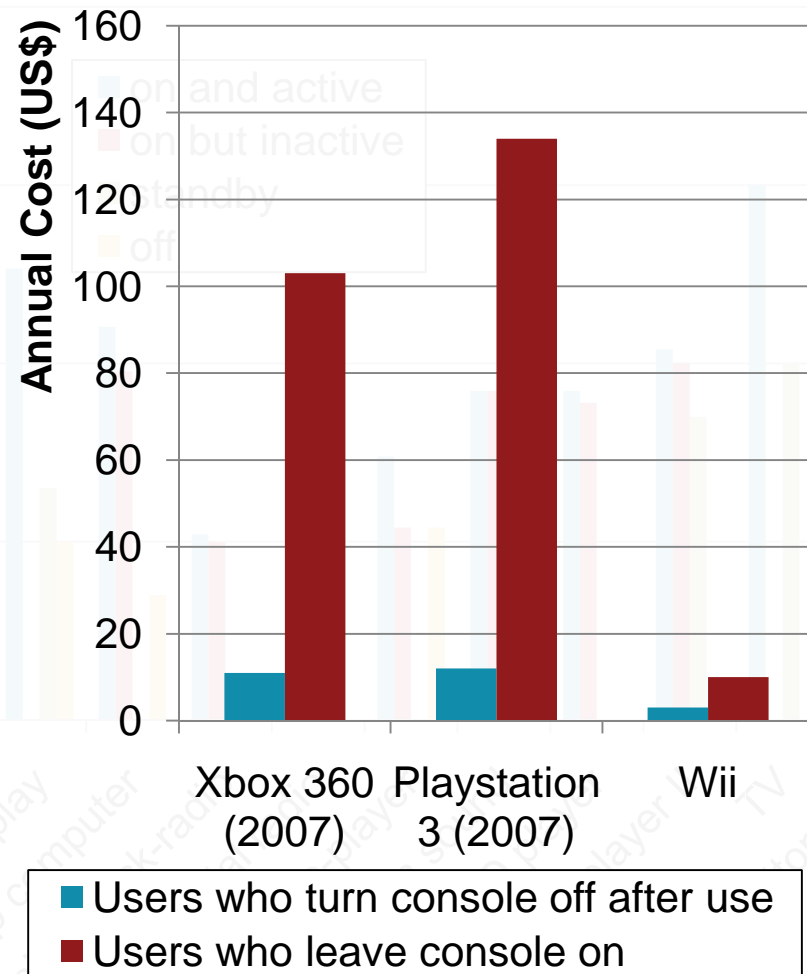
# Some Examples of Poor Design?



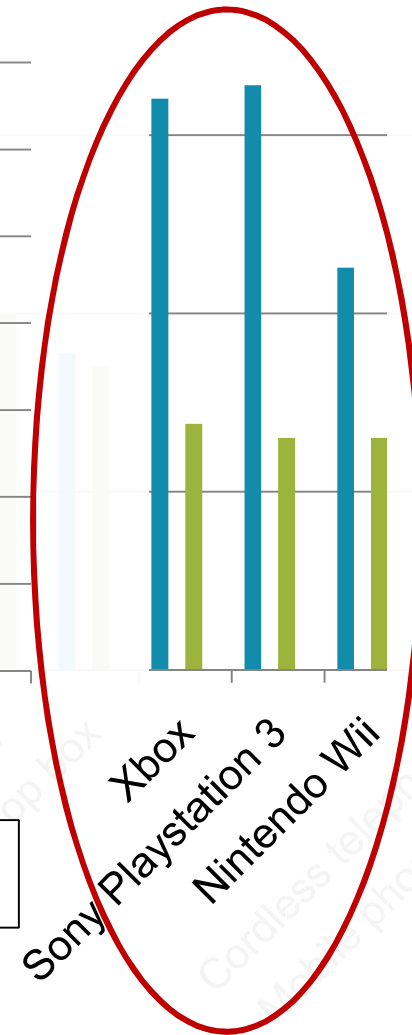
Source: *Sustainable Energy – without the hot air*, David MacKay, November 2008

# How Much Can Smart Design Save?

- Helping users power down their games consoles could save 11 bn kWh of electricity in the US and avoid emissions of >7MtCO<sub>2</sub> each year



Source: Improving the Energy Efficiency of Video Game Consoles, NRDC, November 2008



# Conclusion

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- Use and availability of electronics increasing globally
- World Energy Demand increasing
- Use of “Smart” and low power technology are being used to dramatically reduce emissions
- Electronic products need to be intelligently designed
  - More focus on lower operating energy
  - Lower power consumption means lower total cost
- Smart technology already improving quality of life in many different areas of consumer electronics



# Success Through Partnership

