

HVM GRAPHENE+ CONFERENCE 2014 OXFORD

Session 1 - Introduction: Functional Materials

- 10:00 Dr Justin Hayward, Director, CIR Strategy - **HVM & G+ Introduction**
- 10:05 Professor Peter Dobson OBE, Warwick Manufacturing Group - **Chairman's Introduction**
- 10:10 Audience - **Collected Intelligence - open comments & questions**
- 10:40 Prof Vladimir Falco, Distinguished Professor, Lancaster University
Electronic applications of graphene heterostructures with other 2D materials
- 10:55 Dr Felice Torrasi, Research Scientist, Cambridge Graphene Centre
General Applications for Graphene-based supermaterials
- 11:10 Panel with Chairman
- 11:30 Coffee break



Session 2 - Materials & manufacturing - applications in electronics, aerospace, health, energy

- 11:40 Dr Martin Kemp, CTO, Haydale
The Role of Functionalisation in the Graphene Supply Chain
- 11:50 Dr Richard van Rijn, CTO Applied Nanolayers
Wafer scale production of graphene: opportunities and challenges
- 12:00 Dr Paul Reip, Founder, Intrinsic Materials
Electronic inks and pastes for packaging, batteries, sensors, displays and touchscreens
- 12:10 Toby Middlemiss & John Bexkens, Product Manager Motorsport & Composites, Oerlikon,
Diamond coatings transforming surface engineering
- 12:20 Professor Tony Anson, Brunel University
Adding Value to Medical Implants by the use of Diamond-Like Carbon Coating
- 12:30 Gavin Farmer, Carbodeon, NanoDiamond materials
Hard as Hell, but Cooler
- 12:40 Panel with Moderator Ian Burnett MIET, JEMI UK



13:00 Lunch and Exhibitions

Session 3 - Case studies of market experiences

- 14:00 Ian Walters, CTO, Perpetuus Carbon Group
Graphene alternatives: are they underestimated?
- 14:20 Paul Ladislaus, Senior Chemical Engineer Thomas Swan
A new industrially relevant route to high quality graphene
- 14:40 Dr Ravi Sundaram, Development Scientist Oxford Instruments plc
Capital Equipment considerations for 2d materials moving from Lab-to-Fab
- 14:55 Dr Emma Kendrick, CTO Energy Storage, Sharp Electronics
The use of carbon in next generation battery technologies
- 15:10 Panel with Del Stark, Founder, Nanopro
- 15:30 Tea break & showcase networking



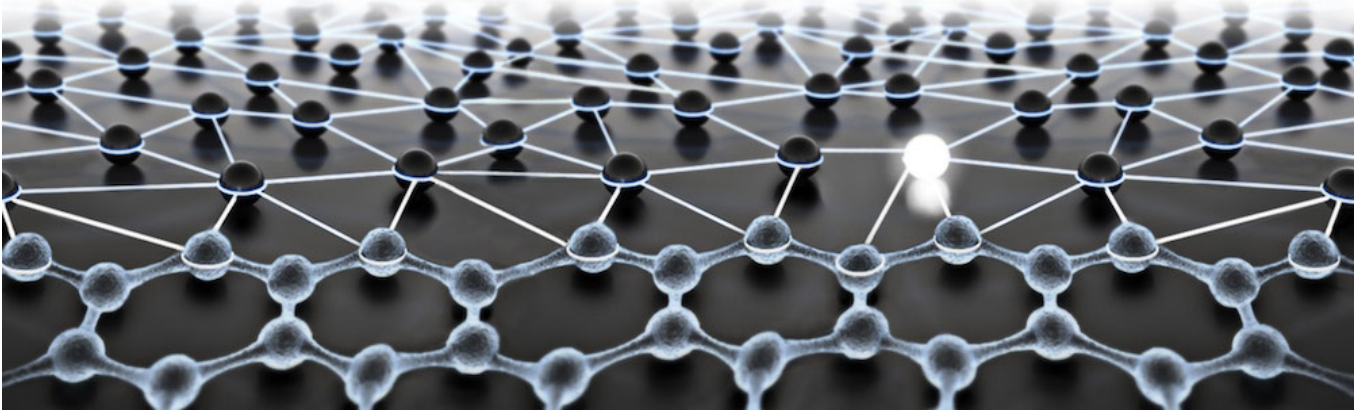
Session 4 - Innovation | Funding | Commercialisation

- 16:00 Nabil Zahlan, GrapheneSIG
Working together to commercialise Graphene applications
- 16:10 Dr Alec Reader, Nanotech Community, the KTN
Healthcare & Nano-medicine: UK update & recommendations
- 16:30 Dr Tom Taylor, Head of Future Businesses, CPI
Graphene applications and the CPI approach to Innovation
- 16:50 Dr Pēteris Zilgalvis, Oxford University & European Commission
State roles in Innovation: regulatory, business and innovation law and policy
- 17:10 Panel with Prof Peter Dobson; Chairman's Summary
- 17:30 Networking & Drinks Reception



This HVM Conference is organised by CIR Strategy in association with the HVM Catapult, GrapheneSIG and various private sector sponsors. It is part of the CIR Conferences Series, which has run since 2002. The upcoming Graphene+ Summit 2014 takes place on 3 November 2014 Cambridge: www.cir-strategy.com/events/register or 01223 303500





Notes by Nina Klein, Oxford University PhD candidate, edited by CIR Ltd

Session 1

Justin Hayward

CIR consulting and conferences, good track record

Routes to Value - bring activities into process diagram, goals and values of business as aims, small steps to move towards rationally

Cambridge good technical support needs expertise in sales, CIR fills the gap

Peter Dobson

Day ahead - latest graphene developments, alternative carbons based materials

New discovery to commercialisation is a long process, 20-25 years

Nature Materials 12 173 2013 - materials genome project

PD in Philips just as GaAs was hitting the market, lasers for CD-ROMS

Graphene is at the start of the process, need to be realistic about commercial time frame

PD now quantum technology, government expects money in today and wealth creating before next election, need to manage politicians' unrealistic expectation

Innovation timescales, Technology Readiness Levels, funding gap 'valley of death', could be two 'the Darwinian sea', Horizon 2020 addresses higher TRL levels

Today - identify any road block, where are graphene applications on TRL scale, is there anything graphene can't do?!? What is actually realistic?

Audience

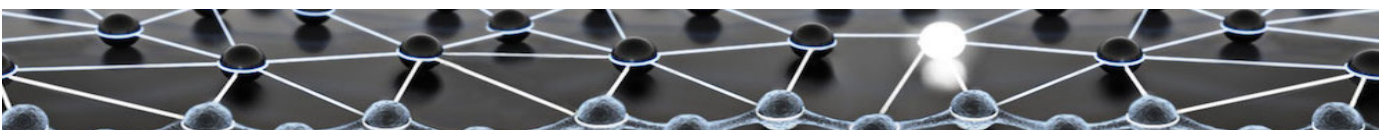
Graphene cant do - can do lots of things, limitation is production, 2.5Kg on good day currently, insufficient resource and research going into manufacturing product

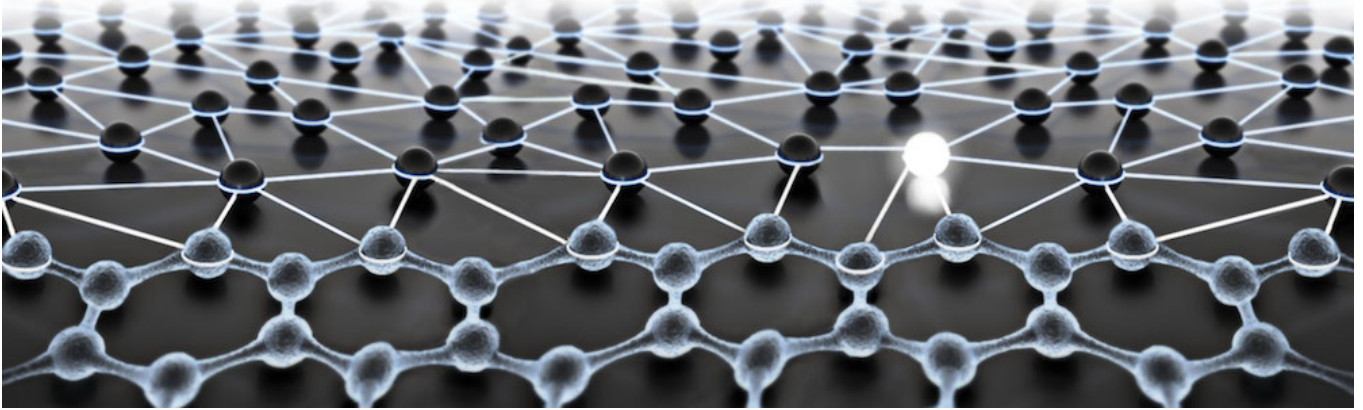
Soldering on graphene - other materials non-carbon based, 'is there anything government funded graphene research can't do', can do lots of very sexy research, the moment you develop it comes out of the lab and someone must buy it, you need quality control standards and low price, why should you replace what you already have, pitching to non-specialists is difficult, development cycle 3 years from initial contact, in a materials business you wont make any money for 7 years

Soldering - sputter few nm

Who is the customer for what application -

Russian company - produce SWCNT in high volume, guarantee 85% purity, never seen before in industry, 10tonnes/year, CNT 1983 discovered just beginning to have scalable production, claiming low prices





What was the driver, the application - replacing carbon black

Currently CNT are a mixture of wall numbers, not pure currently, amorphous carbon and residual catalysts

Replacing carbon in tyres - largest markets are in areas which are uninteresting, not high tech or sexy is necessarily first to market, need to get immediate revenue to aim to longer goal

Characterisation - tools to understand nanoparticles has helped, graphene is a generic term need to specify x-y dimensions, need knowledge to understand type of graphene for effect, knowledge needs to become more widely available from universities to business, needs to be integrated into production process not special sample prep, tools are in place right now for graphene because you can get so much combined, end of production line characterisation is still an issue, currently no instant tools, cant apply microscopy in production, top down doesn't work material in need to be the name each time

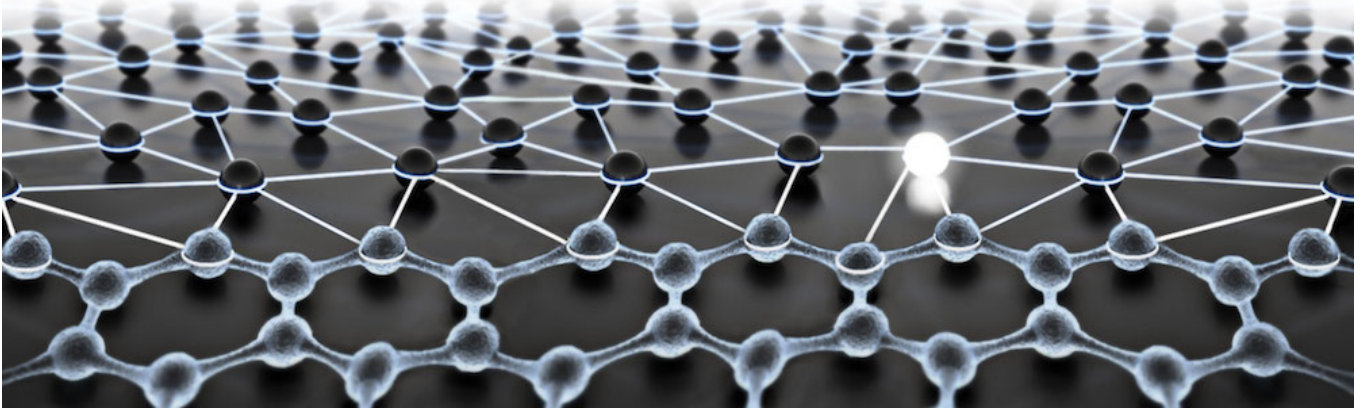
Nanomaterials company - to apply a new additive to an old material you have to follow the component trail to the end, valuable to end customer and through supply chain but then you reach a small company at the end who cant take the risk or time to see a new research project, need more willingness to experiment at application level, close collaborating between nano and established manufacturers, initiatives to team up SME with Larger to address gap, IP generation

Interest in graphene, but what to do with it - why move to a composite instead of steel, you haven't worked with it as long so you wont know its properties, interest but lack of confidence, production scale oil and gas requires large scale would use all carbon fibre in the world, certification and non-destructive testing are also a problem, new adoption requires lots of materials, oil and gas is a conservative industry, DLC on the inside of pipes need is there but who funds the research, MoSteel pipes is low friction surface

Don't know who is using nano - Industrial companies do use it but don't disclose that they are using nano, you don't know who is using you just see competitive advantage in the marketplace

UK parent office report - leader in academic publication 1000 but on 50 patents, 3000 from china US Korea, why are we behind? Applying through companies abroad or it feels to young, keeping is secret is safer is the general feeling, process patents are generally weak, innovation timescales mean you can patent to early, see USA QD patent rush, patent metric is not always best. IPO data lots of china applications are very simple, the worth and value was minimal, number are not always best metric. When to patent, process patents can be valuable tools for licensing. Secret vs filing you must consider funding, funding secrets is risky prefer to see assent, IP in the UK we are behind the US, academics want to publish not file need to have more incentives and be shown how. REF analysis now recognises patents.





Vladimir Falko

Devices to exploit both properties of graphene - focus on optoelectronics and quantum
Take away - graphene is first member of materials family which retain stability as single or bi-layers, weak Van der Waals coupling so can be grown on substrates, closest brother hBN, then TM dichalcogenides, then III-VI semiconductors, all can be grown or exfoliated to give atomically thin films.

Optoelectronics - atomically thin, single layer absorbs 2.3%, use in transparent electrodes and photodetectors,

Photodetectors - how to get stronger absorption, Ga/In chalcogenides, multilayer GaTe rather slow but sensitivity for visible is very good

Combining - broader range of materials is available you can combine them with graphene, vertical heterostructure, can make photodiode too

Transistors - tunnelling transistor, atomic film of hBN separated graphene films, generate high frequency irradiation GHz range THz for very thin films due to short tunnelling times
Exception to long delay time - 2D metals quantum hall effect, resistivity is quantised, SiC substrate to grow graphene monolayer achieved 1 part in 10^{10} NPL quantified, can grow on wafer scale to make circuits with resistance down to 100ohm range, make a transferable resistance standard

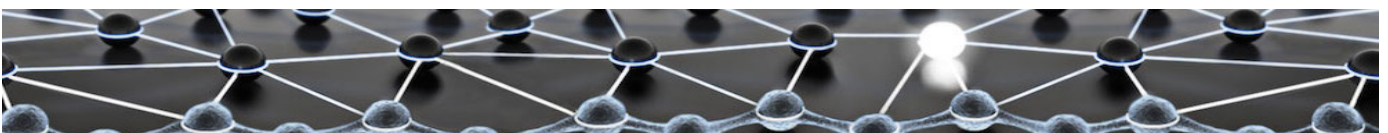
Single electron transistor - based on QD in circuit with side gates, electron transfers between dots, one electron transfer per cycle, to give quantum current standard, cycle in GHz range rather than MHz range, currently accuracy isn't better than superconducting QBIT but making progress

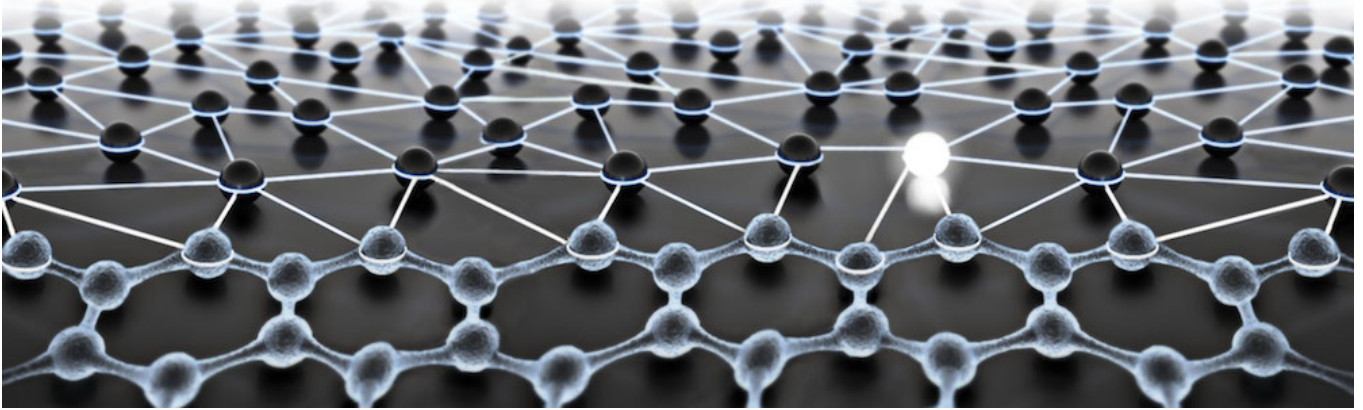
Quantum circuits - CVD growth but hard to manufacture bilayer, bilayer has specific band structure, apply voltage to control band gap, use gap opened to confine electrons in quantum dots without physical edges which reduced impact of impurities
Future - interacting with water and ice, coat hydrophobic objects in water to deliver chemicals in controlled way, modelling properties of 2D materials beyond graphene and heterostructures, growing III-V semiconductors on graphene to use as transparent electrode

Graphene flagship - fundamental science of graphene and 2D materials, aiming at TRL 5, takes 10 years, market in 20 years, explain this to European commission, target to reach TRL 3 high standard of nanofabrication, understand environment issues, what functionality can be provided

Felice Torrisi

Properties - transparency high, reflectance low, highly conductive with doping or metal meshing out performs current conductors, flexibility can be retained





Potential - conductive inks, chemical barriers, sensors, heat spreader, automotive, energy, touch panels, high speed RF

Market predictions - mainly composites, energy, painting and coatings, production need to fulfil specification

End user applications - electronics, composites, energy, most need to be flexible, need overall is for a flexible material

Flex electronics - many applications and already demonstration incorporating graphene, but each uses a different manufacturing method and they are not scalable

Commercialisation - show better performance and lower cost, but need manufacturability and up scalability

Current generation - TC: brittle, expensive. Inks: expensive, post processing, unstable.

Org polymers: limited performance, unstable, expensive.

Multiple graphenes - mapping methods with performance and cost, if good problems are stability or temperatures, liquid exfoliation is a promising process

Graphene ink - need to control monolayer yield and flake size tuning, ultrasonicate in solvents, shear forces require 100mN to shear layers, bath sonicator produces good monolayer yield, flake size tuned by centrifugation, concentration tuned by centrifugation

Continuous printing - roll to roll, continuous fast and economic, inkjet printing problem is nozzle adjust ink parameters to match to give single drop on demand, interaction with substrate controls drop shape deposited

Printed transistors - compared to organics higher mobility but on/off is a big problem but progress is being made

Substrates - demonstrate graphene printing on paper and various substrates, build database of properties to determine manufacturability

TC - produce a printed graphene transparent conductor for a smart window, big difference is you can flex

Panel

Sell for filtering - might be mass production application to justify further research

Metamaterial - graphene and dielectric with new properties?

What industry sector would most benefit from graphene, which are in the UK - FT:

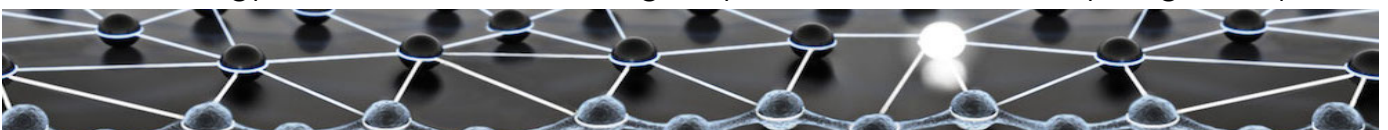
composites for aerospace or automotive, printed electronics is strong in UK. VF:

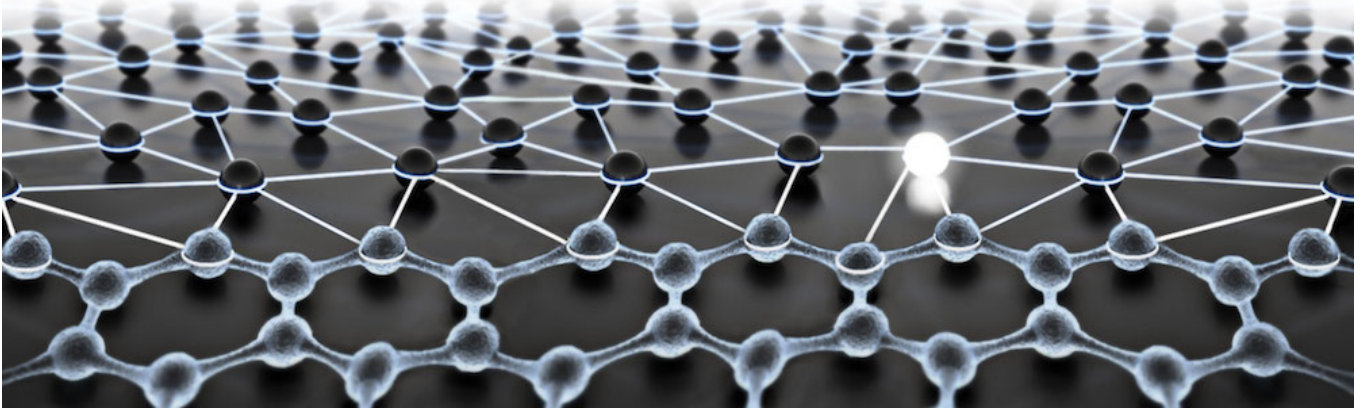
Defects are at edge and don't affect quality of flake, ramen and TEM to characterise.

Session 2

Martin Kemp

Nanotechnology and the lotus effects originally wanted to make everything waterproof





Functionality one of the key aspects to make nano tech work

Issues - consistency of supply, quality, price, classification graphene is too loose a word you need to segment the market place to develop further, it is inert and so need to be functionalised

Why functionalisation- compatibilisation make surface chemically active, promote dispersion and demixing important for nano, compatibilisation chemical interaction with matrix, cost benefit analysis for customers, want to achieve bespoke applications

Making the difference - source manufacture and materials (materials determine cost of product) , chemistry add chemicals, functionalise by reacting

Plasma processing - attach groups to process, types of group and degree

Benefits - no acid, no toxic waste stream, no damage process not achievable by others, scalable, verified by NPL, side benefit de-agglomeration, dispersion can be put into resins

Products - modified thermo plastics, flexible graphene inks, graphene PEDOT

Richard van Rijn

Wafer scale production - the perfect monolayer, how to produce and test, supply semiconductor industry, building production line

Netherlands - has end to end tool chain of semiconductor industry, from chips to devices

Production methods - exfoliation, thermal decomposition on SiC but be grown and used on substrate so not transferable, CVD, focusing on CVD potentially highest quality for lowest price, growing on metal can transfer to another surface

CVD graphene - substrate metal structure/element choice, method thermal CVD / PE CVD / segregate carbon

STM studies of graphene growth - mechanical design to give stable imaging while varying temp, pre-seed and grow on Rh movie of growth, look at evolution of defects when different seeded regions grow together, different crystal orientations grow with defects between

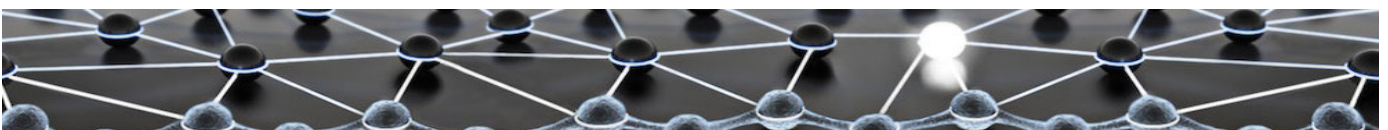
Device made with two different growth methods which meet in the middle, shows problems of different orientations

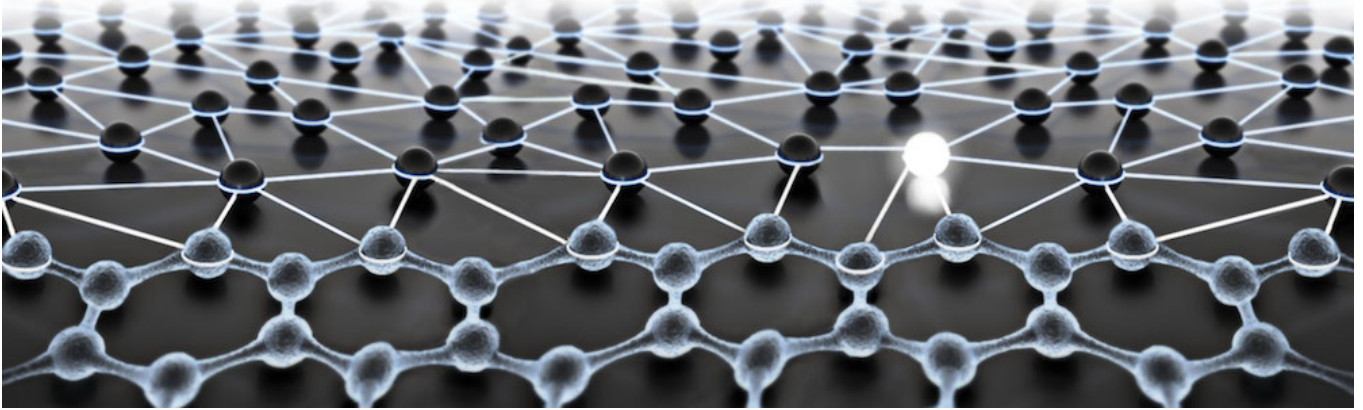
Pilot production - growth on Cu for 8inch scale, shows graphene growing over Cu grain boundaries

Graphene as platform - hBN 2D material can be tested too, studies show can be grown on top as well as just transferred

Graphene production improvement - understand growth mechanisms, build reliable supply chain, engineer for volume production, characterisation to analysis product

Paul Reip





Made over 200 nanomaterials, 100 never created before, find an application to make money, not carbon material in direct competition with graphene, thoughts about how to commercialise

Word to remember is 'focus' - find an application and go for it, especially if SME
Production facilities - rapid prototyping, pilot plant, analysis suite

Which material to pick - went for Cu to replace Ag, Cu very reactive at nm scale
pyroforic, control reactivity via 1nm polymer coating which you functionalise, can also replace internal Cu with another in using same formulation

Formulation is tricky - they started from scratch, ink is very cheap and can be applied to many technologies, ink sits on surface for 9 months without reacting due to insulating coating, photonic curing method removes coating to give conductivity

Laser development - develop system to sell so that researchers can print ink and do their own curing without worries about laser safety

Applications - printed circuit boards use less material and reduces cost of goods, antibody sensor easy to integrate and fast manufacture, LED method to stick onto glass, OLED large area

What have we learnt - customers never ask for what you can do, large companies often ask for adjustments or too large a scale, you have to fit in with their existing technology, will need to apply to different substrates, need to answer real world issues from production engineers, 3 years from first seeing to proof. Focus, focus, focus.

Toby Middlemiss and John Bexkens

Applications for coatings - hardness correlates with sp² and sp³ bonding

Cutting tools - carbide coatings via CVD, very high microhardness

Technology - plasma: fast, graphite, ceramics, crystalline or hot filament: very smooth, slow, ZrO₂, composites, nano crystalline, high precision, good coefficient of friction

Graphene challenges are the same that DLC has had to overcome

Carbon based coatings - metal doped: less hard, good friction, amorphous+H: hard dense, High C, polycrystalline

C crystalline structure

DLC amorphous dense, hard, wear resistance

Big challenge is to find applications and tweak coatings

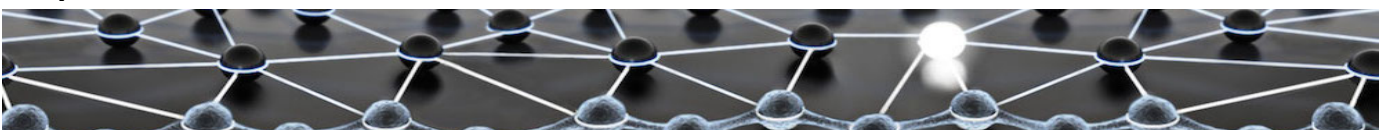
Racing- surface coating helps prevent wear and reduce friction

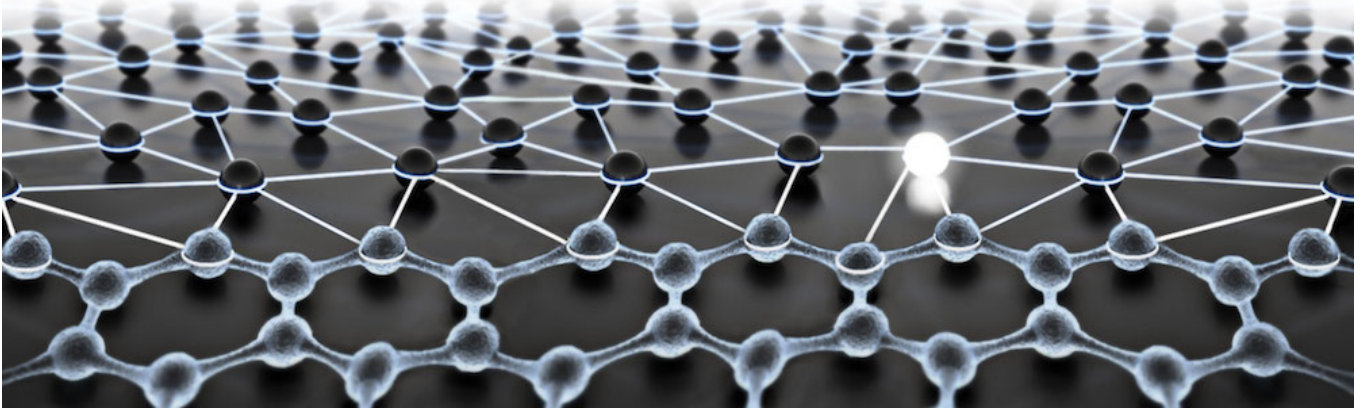
Automotive - stop start function gives low lubrication regimes

Design larger machines - to coat large components, reduce cost

New market has evolved - designers like colour, watches functional interior coating, decorative outer coating

Tony Anson





DLC in medical field - spans academic and spin outs, DLC is generic terminology can get different properties from different production methods
Adding value - coat to add performance, protect from toxins, reduce allergic response
DLC inside plastic bottles of soft drinks as a diffusion barrier, density allows thin films which increase shelf life

Methods - spraying, thermal, dipping, lasers, PVD, CVD

Applications - watches vary thickness to achieve different hues, Ilirazov technique screws into body act as path for bacteria DLC can provide barrier, catheters low friction required DLC can be used without lubricant also prevents infection, knee implants with large surface area which causes protein growth and leads to infection DLC coating protects from metal allergy, prevent migration of ions through system

Polymer precursors are toxic

Metallic biomaterials can be toxic/thrombogenic

PECVD to deposit DLC C/H carrier gas and plasma to deposit carbon coating

Inert materials with semi-functionalisation - reduce infections

New surgical instrument - Al saves cost compared to Stainless steel, and coating allows use of Al

Gavin Farmer

Materials selection - compromise, always limited by properties of materials, for nano you can optimise for properties you want by adding nano with extreme properties to base material

Diamond - interesting properties combination, other properties are extremes

Where - metal plating, polymer coating, improving mechanical properties

Plating and anodising - double durability, wear improvement, friction reduction

Thermal interface materials - boost thermal conductivity, introduce at interface

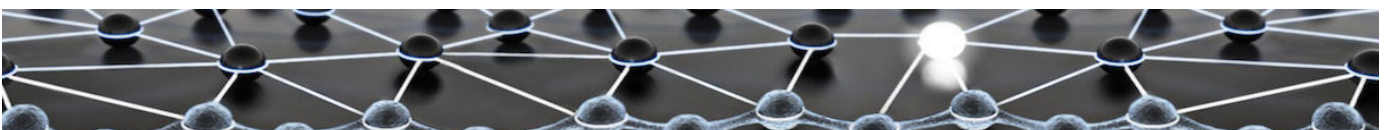
What - nanodiamonds from thermal detonations, shockwave transforms to diamond with tight size range, produced with surface chemical functionalised groups but random, and agglomerate if not strongly functionalised, chemistry to convert functionalisation to required can produce stable dispersion after mechanical agitation

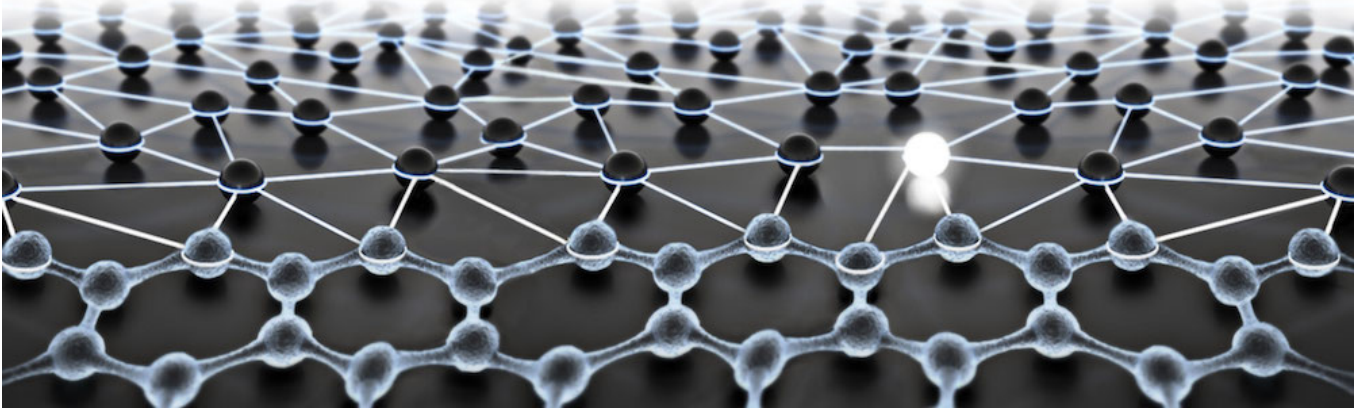
How - need to sit down with customer and discuss and help application, cooperative approach

Dispersion base projects good as use of material is more efficient and can achieve similar properties often, good property improvement with small weight percents <1%

Case studies - electroplating eventually fail by corrosion due to cracks, electroless nickel property increase at very low loading due to hardwearing nanoparticles in coating, PTFE can make crack structure much finer

Panel





Can by-products be valuable, using your waste stream to add value - CNT by products have shown better markets, also true for hydrogen production from methane
CVD - pre Si layer used before C

Session 3

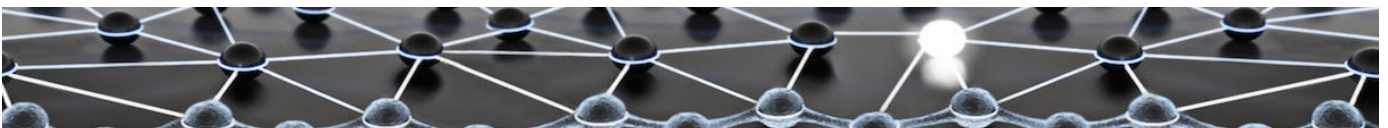
Ian Walters

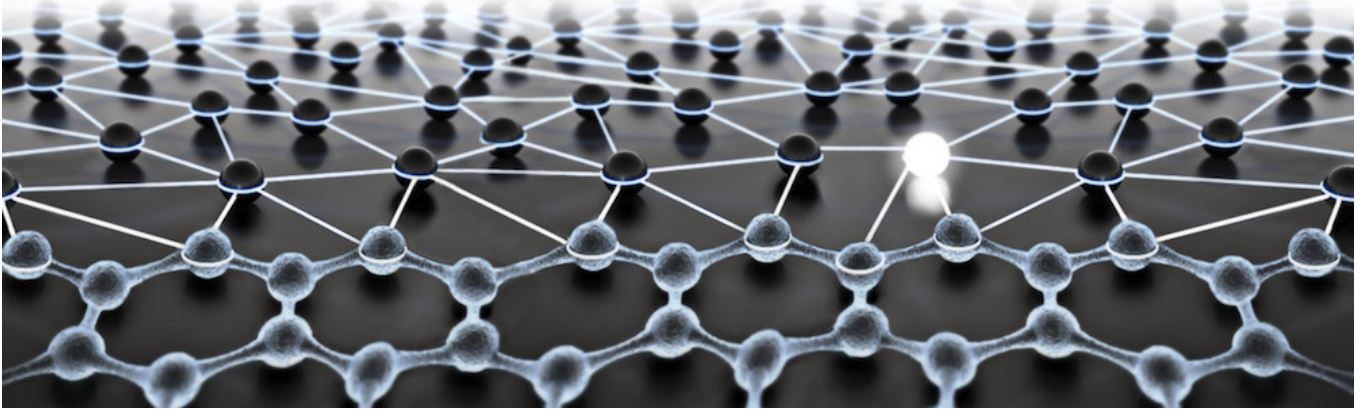
Pristine graphene via CVD barrier is quantity, Top down is nano graphite not graphene, 2014 still don't have mass production, lifecycle analysis required
Credibility issues in terms of quantity produced and purity
Nanographite masquerading as graphene, not the same characteristics
Graphene ink is not real, high conductivity comes from adding Ag
Top down causes defects, large holes help make area claims bigger
Automated large volume process produces graphenes, Stone-Wales defect, 3D microscopy
Precious metal doped surfaces, engineer surface to match end use
Intercalates Li-S battery, sulphur shoved in very hard which prevents sulphur poisoning

Growing CNT on graphene, high volume nanocarbon, discharge on edge of graphene and dangling bonds causes CNT to grow on edge, don't know exact mechanism
Bendable ITO replacement, not as good but are uses
Major players are risk adverse, don't reach to market need wait for TSB ask

Emma Kendrick

Sharp R&D - health and medical: point of care devices, lab on chip, Energy and environment: home energy management, energy storage, PV-T field trial, Displays and Embedded systems, Systems and devices: lasers and LEDs
Carbons currently used, substitute for graphene in future
Energy storage market - automotive, portable application, appliance and diy, stationary industrial, need to determine sensible target market you need to focus, difficult to displace current technologies, need to better and at a lower cost, emerging markets are easier very hard to displace existing
Stationary application - cost over lifetime is very important, storage need to match lifetime of device, lead acid lifetime cost is lower than lithium ions, want to replace lithium with low cost and better lifetime than lead
Battery operation - lithium moves through electrolyte, stack anodes and cathodes with conductive additives such as carbon black, electrode drying is important for adhesion then compress for energy density





Electrode formulation - 3D electronic and ionic conductivity, porosity/morphology, energy density and adhesion

Cathode composites - super fine Cblack dispersion and additional carbon species to give conductivity, could use graphene in this place, can optimise cycle life and capacity

Carbon use - promote electronic conductivity of poor conductors, could use graphene instead

Anodes - graphite or hard carbon gives higher capacity but more cycle losses, graphite could replace

Carbon anode - reproducible and reasonable results

LIB replacement - cost of battery cathode is over 50% (high cobalt cost), try to replace Li with Na which is more abundant, by reducing cost aim for low cost applications

Sodium ion battery - building new battery technology

Ravi Sundaram

Upscale considerations for a bottom up approach

Nanotechnology tools sector - fabrication: plasma and CVD UHV ULT and characterisation

Challenges - reducing production costs, use other 2D materials

Scalable - CVD broad, MBE niche for example spintronics

Cluster tool - make, test and assemble, not scalable but valuable in lab, lots to learn from III-V

PECVD - showerhead technology gives uniform deposition, wide temp range for different materials, precursors for 2D are dangerous so need safety, dual frequency plasma heads, plasma damages atomically thin layers, want to create plasma remotely in very controlled way for thin films

CNT - lots of experience, can grow aligned over large area,

ALD - adding layers is important

Gas valves - need control of gas flow, quick pulsing required

Characterisation - inline characterisation for upscaled production line, integrated for quality control

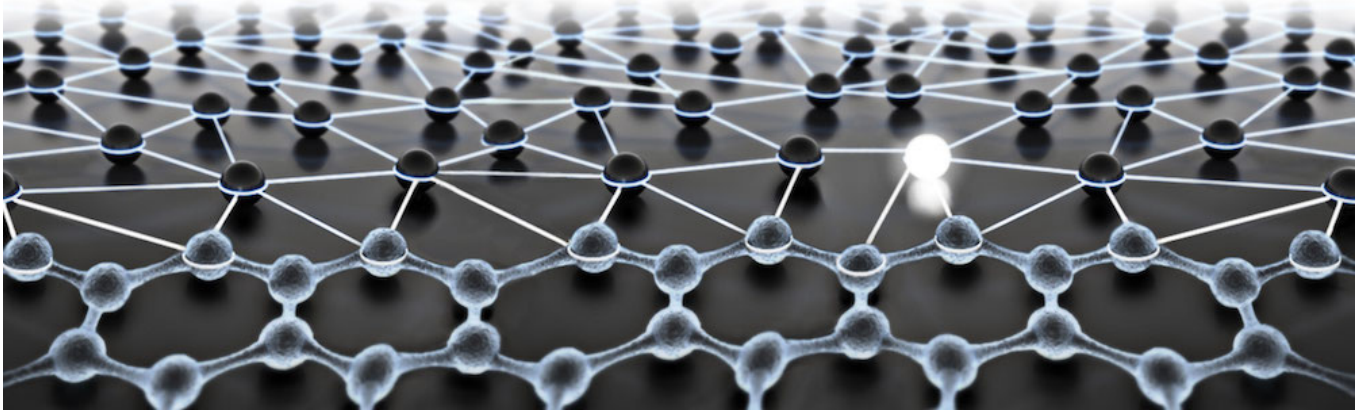
Graphene - holy grail is to grow on dielectrics not copper so can be used in semiconductor industry and transfer process is challenging, plasma might be the way to go, Si substrates might not be

MoS - need to guard against HS

High volume production - long term tool reliability, temperature control, chamber contamination, automated diagnostics for preventative diagnostics, precursor supply, substrates

Summary - reliability, end users, automation, experienced company





Paul Ladislaus

Departments - custom manufacture, advances materials, performance chemicals, good diversity, SME with large company facilities

SWCNT manufacture - installed plant 500Kg/year, in house measurement facilities, quality control team

Graphene - conductive inks, supercapacitors and batteries, barriers,

Trinity college collaboration - graphene wafers, liquid phase exfoliation, ambient conditions no ultrasonics, can use range of solvents, patented process rotor stator ie graphene in blender, pilot scale 1g/day, scale up parameters are available

Characterisation - confident making good number of layers <5 and low impurities, batch to batch repeatable

Currently commercially available product, scalable route to pristine graphene nanoplatelets

Panel

How do we quality assure - Ramen can be put inline but it is a challenge in large chamber size, to get all information out you need tightly focused beam

Price drop in graphene - product in isolation is not only problem need to consider scale up, can do simple

Why grow on Cu - for catalytic properties, could use benzene/phenyl for a gaseous low T synthesis for sp²

Session 4

Nabil Zahlan

Technology push and market pull coming together to create value, adding value to the UK economy in this case

TSB arm is graphene special interest group

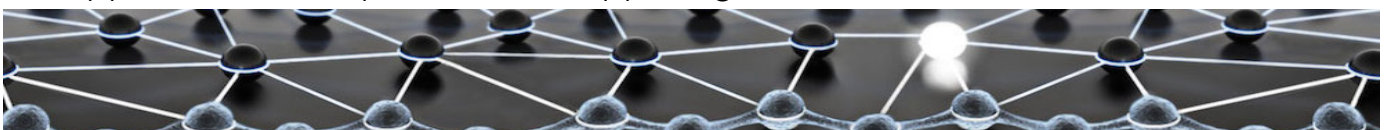
KNT have consolidated recently,

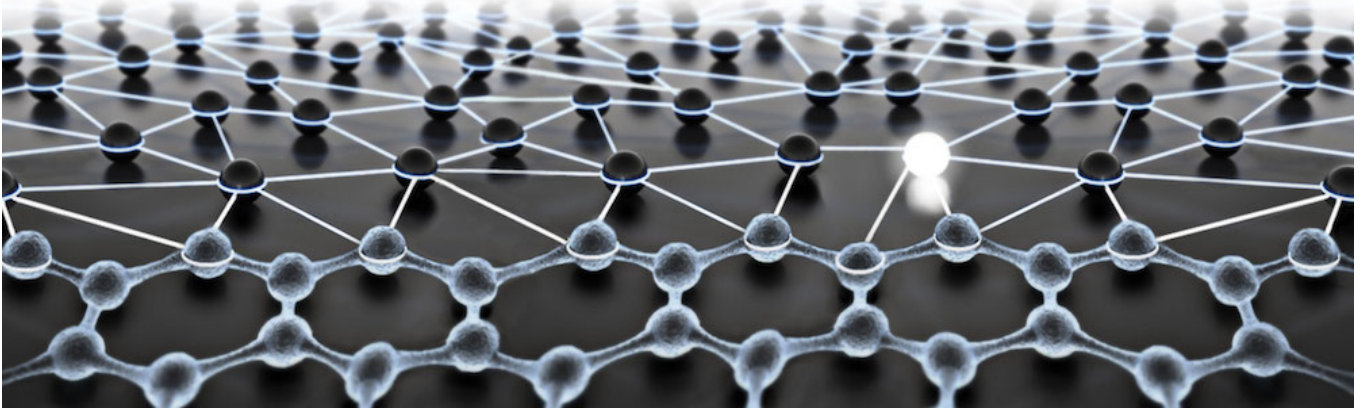
Innovation with chemistry to improve UK economy - published strategy in June last year, Dept BIS identified priority sectors, many need and opportunities uncovered, potential need that graphene can fulfil

Novel materials creation is key area to pursue

Why is graphene not being applied - Where is it on the journey? Reached prototype stage with lab demonstrations. Will fundamental properties translate?

How to get to commercial products? - value chain in uk: science, material understanding, enabling capacity, and raw material > need to combine all in network but application development is not happening





TSB funding call for feasibility studies - how do we get the application makers involved?
study led by application developer, joint with EPSRC as science is still needed
SIG graphene - to serve community, supporting the funding call with advice as second
pair of every for proposal, building leadership team, mapping out UK community,
website with news and matchmaking capability to connect
We will commercialise together join www.grapheneSIG.net

Alec Reader

Nanomedicine motivation - it is the most important area for exploitation in the uk, market
study to look at market sizes

Nano medicine defined - diagnostic and pharmaceutical sides, nano tools and devices

Market - compound growth rate is high and uk is good, good routes to market via NHS
and big pharma to use all over world, could do lots for cancer care, good market size
and growth rates, very good at high resolution imaging with nanoparticles

Pharma - Biomedical catalysts - work is being done here

Lots of talk but need real momentum, uk life science strategy is strong, we are leaders
but we are not doing enough, we have many initiatives but slow take up in
governmental circles

Companies taking this up especially SME, and global pharma taking an interest

Devices - Point of care diagnostic companies, doing quite well spinning out from
universities

Regenerative medicine - SMEs again

Problem is lack of enthusiasm

Future prospects - will see significant growth, lots is already in clinical use, lots of patents
coming to the end of their period in pharma so mergers and acquisitions are common,
nano are beginning to be patented so could be new growth area for patents

Summary - wonderful opportunity in UK we are already world leaders but we need to
commercialise to benefit, hope recommendations to UK government will be taken up,
will miss a trick if we don't do something quickly in this space

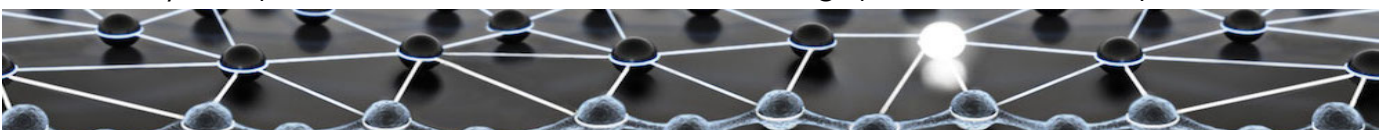
Tom Taylor

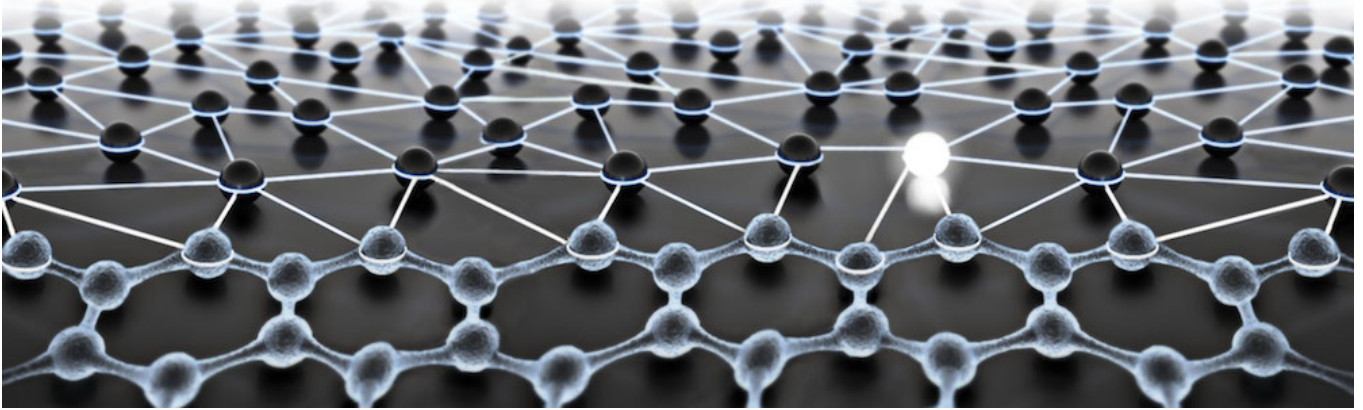
Odd one out from various graphene applications - the only one on the market
(innovation) is from abroad all the others are UK and are inventions

UK is a good place to manufacture - good UK innovations: OLED mask cure for diabetics,
biggest application of OLED since discovery in Cambridge. Plastic logic printed on
plastic for packaging with lights.

CPI - pilot plant for scale up and innovation research

Innovation centre - catalyse gap between invention (research public funding in
universities) and production and commercialisation, gap is seen to be risky so





companies don't invest anymore so government must step in with catapult centres to de-risk step with tax payers money

Valley of death - must invest heavily between TRL 3 and 9

Innovation is market driven, research and science (logical right brain) isn't innovation (left brain connecting with customers), 90% of innovation from customer interaction, need to facilitate science process but innovation is not this process

Research councils fund TRL1-3, spin outs TRL 3-6 fills valley with corpses spend lots of money on equipment but want to invest in knowledge, TRL 6-8 is industrial build

PTAA organic - active transfer on every photocopier lousy mobility but fit for purpose stable to 300C

Need to understand each application individually, doesn't have to be best material just need to be fit for purpose

Survival strategy for VoD - always look to market first what problems do you need help with, look to universities for consulting and knowledge

Deed to define key innovation needs - its not good science going forward it is the market, what do they need help with, what are the underpinning skills needed

Approach - partnership model, using existing strengths, develop national infrastructure

Decide themes, determine platforms and gate applications based on economic models

Peter Zilgalvis

Innovation - boarder: implementation of new or significantly improved

Considered that low hanging fruit has been plucked

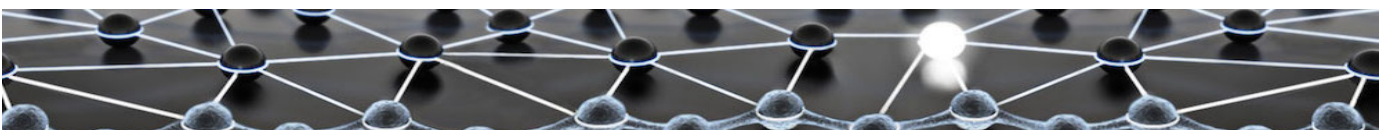
State role - needed for social challenges: health and demographics, climate change and energy, education, security and defence

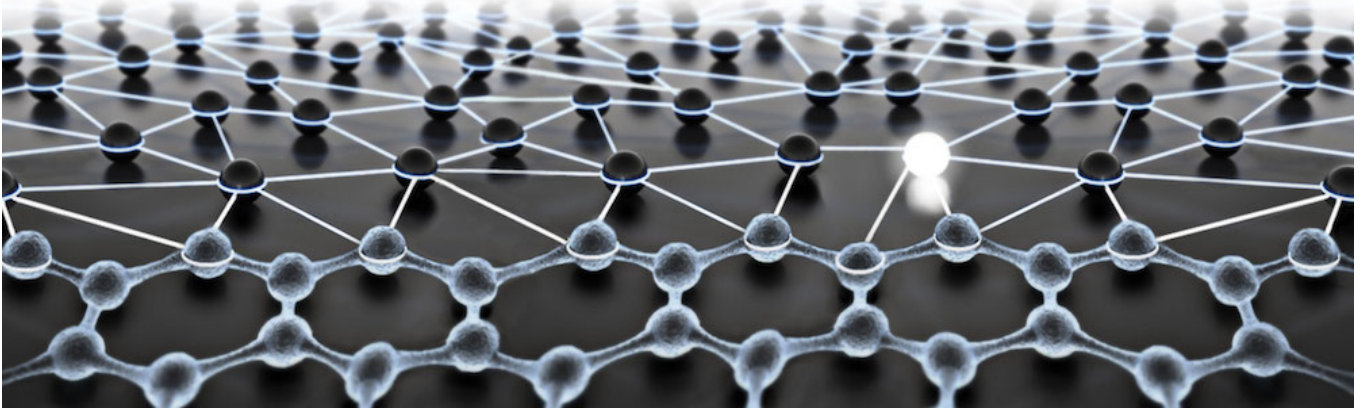
Political background - investment and innovation in digital sphere key drivers of growth and jobs, not yet taking advantage of digital economy opportunities due to segmentation, only 38% of crowd funding is across borders due to money laundering laws

Bridging innovation gap - potential doesn't always translate, finance access is difficult, market barriers and red tape, innovation happens in clusters which are very important Europe - needs better coordination of tools, procuring a solution to allow bottom up innovation for answers, not propping up failing companies to save jobs, open access is required but data control is key due to worries of big brother or leaks, individuals can see all accesses to their data allowing them to be an extra control

Panel

Valley of death is it the people causing the problem not the technology - young people will only go where they can see a future, think we have turned a corner and





employment is better, new DTCs are helping compete with other graduates across Europe

Money is not being well invested - funding must be audited but it is still critical to allow innovation not just incremental research, horizon 2020 is better as it emphasises simplification and getting products out, sometimes you do need very many countries, different instruments for different jobs

Pilot plant is good - companies need to do initial tests which would eventually be done by customs but needs to be done now in order to prove to customers so they can buy it and go on to do it themselves, need company large enough to recycle equipment and staff of failing project and put into the next one

Tech city, digital start ups numbers are very low but large amount of attention, young people go into coding not physics - it is a small investment in capital equipment and short turn around, you just need bright minds not lots of equipment, capital investment in equipment is risky as is the project fails the asset loses value, investors want manufacture to be done in Asia which has been recognised as a concern, investment cycles are too short term long term is not seen, shareholders are only concerned with money, government takes risk to allow industry to dabble

Nanomedicine what is missing - you need to get your customers to pay, nhs is too fragmented so no guaranteed reimbursement

